### **REFERENCES**

His practical, common-sense approach to work and life management allows me to recommend his work for its contribution to both professional and personal progress.

Georgia Kostas, M.H.P., R. D., L.D.

Nutrition Director

Cooper Clinic

Dr. Migliore assisted our top management team in the development of a strategic plan. The session assisted in rethinking all aspects of our business. We feel we have a better grasp of how to be more successful in the future.

Jose Luis Acevedo General Director, Plus Consultants, Guadaljara, Mexico

He was instrumental in the start-up of our Colowyo mine in northwestern Colorado.

J. Peter Grace Former Chairman W R. Grace & Co

Dr. R. Henry Milgiore has been a consultant for Cross Manufacturing, Inc., for 30 years. He has been instrumental in our planning and strategy process.

John H. Cross President & CEO Cross Manufacturing, Inc.

In his unified approach to management, Henry blends the current state-of-the-art and science of management thinking.

David Johnsen, Ph.D.
Director, Marketing Research
AT&T, formerly Southwestern Bell

All areas of our business have developed support functional plans to ensure the success of the overall Aftermarket plan.

Steve Pittenrigh President & CEO Aftermarket

Dr. Migliore was able to quickly teach the elements in the MBO approach. He gained the confidence of our top management team and helped us in developing long-range objectives.

B. Erickson Back-to-the Bible Broadcast I can quickly and openly attest that the high-quality work performed by R. Henry Migliore in our Tulsa YMCA project exceeds all other experiences.

R. A. Pfieffer YMCA of Tulsa

Migliore played a crucial role in the development of an administrative plan for the growing ministries of the Christian Legal Society.

L. R. Buzzard Christian Legal Society

While at the University of Oklahoma, Dr. Migliore worked with me and my staff in developing a strategic plan that led to a substantial increase in annual contributions to the athletic program.

Doug Smith Executive Director Baylor Bear Foundation

I consider myself fortunate to have served on a marketing task force led by Dr. Migliore from Oklahoma State.

Matt Monger Merrill Lynch Former OSU Cowboy, New York Jet, and Buffalo Bill

Dr. R. Henry Migliore, with his usual thorough and wellorganized style, presents all those in the field of college athletics with solid wisdom for success.

> Pat Harrison Former Head Baseball Coach University of Mississippi

Dr. Migliore has much to say that can help college athletics.

Dale Brown (retired), Dale Brown Enterprises Former Head Coach, Louisiana State University

Strategic Planning for College Athletics is a welcome addition to practical application-based literature that is central to our industry.

William A Sutton, Ed.D., Associate Professor and Graduate Program Director Sports Management Program University of Massachusetts at Amherst

Dr Migliore helped First United Methodist develop a strategic plan for the church and a marketing plan for our youth center.

Dr. Jim Buskirk, Former Pastor of the First United Methodist Church Tulsa, OK



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## ORGANIZATIONAL STRATEGIC PLANNING

UNIVERSITY OF NEBRASKA
EXECUTIVE DEVELOPMENT CENTER
FRIDAY, OCTOBER 12, 2007
1:00 P.M. TO 5:00 P.M.

Each participant will be able to do the following:

- Develop an outline for a strategic longrange plan for the organization.
- Create support plans from each area of the organization to support the overall plan.
- Learn how to create accountability/responsibility from top to bottom.
- Learn principles of common sense management.
- Learn how to improve the working culture in the organization.



# BIOGRAPHY R. HENRY MIGLIORE

Dr. Migliore is President of Managing for Success, an international consulting company.

He works with a wide range of church, hospital, government, athletic, and profit and nonprofit organizations. His primary role has been strategic planning, problem solving, and team building for actions and solutions. He has



published several books and articles on planning and management. Dr. Migliore has worked with consulting clients in Nebraska and has conducted seminars and training for a wide variety of organizations in Nebraska.

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