#### **November 4, 2007**



[COMPANY NAME]

**Corporate Culture Index Study** 

#### **Corporate Culture Index Survey Results**

the CCI Survey is designed to measure corporate culture and establish a Culture Index (CI). The overall CI Score for **[COMPANY]** is **60.61**. The number by itself has little meaning and is beneficial primarily when compared with scores of other firms or subgroups within the firm. The range of indexes has been from **36** to **78**. The higher overall culture score, the more favorable the organization is perceived to be.

The Culture Index (CI) is a well-designed survey instrument that captures the unconscious and unconscious attitudes, beliefs and motivations of the organizational members. The structured questionnaire approach provides objective quantitative data from insiders about subjective aspects of the culture.

The 20 categories used to measure the culture of the organization are

1. Goals	11. Values
2. Planning	12. Training
3. Planning Effectiveness	13. Teamwork
4. Morale	14. Social
5. Performance Appraisal	15. Ethics
6. Rewards	<ol><li>16. Leadership</li></ol>
7. Freedom	17. Interaction
8. Communication	18. Benefits
9. Job Satisfaction	<ol><li>Perception</li></ol>
10. People	20. Environment

#### **Summary of Corporate Culture Index**

An analysis of each category is offered. This report is a summary of the results of these 20 question areas.

## Exhibit A: Overall scores listed by OBS.

OBS	TITLE	SCORE
1	Goals	2.90
2	Planning	2.67
3	Planning Effectiveness	2.73
4	Morale	2.16
5	Performance Appraisal	3.15
6	Rewards	3.11
7	Freedom	3.67
8	Communication	3.04
9	Job Satisfaction	2.71
10	People	3.58
11	Values	3.43
12	Training	3.03
13	Teamwork	3.06
14	Social	3.00
15	Ethics	3.52
16	Leadership	2.77
17	Interaction	2.94
18	Benefits	2.94
19	Perception	3.21
20	Environment	2.99

TOTAL SCORE: 60.61

### Exhibit B: Overall scores sorted by value.



Exhibit C: Top Management scores listed by OBS.

OBS	TITLE	SCORE
1	Goals	2.79
2	Planning	2.80
3	Planning Effectiveness	2.71
4	Morale	2.31
5	Performance Appraisal	3.38
6	Rewards	3.22
7	Freedom	3.67
8	Communication	3.19
9	Job Satisfaction	2.88
10	People	3.50
11	Values	3.72
12	Training	3.19
13	Teamwork	3.40
14	Social	2.50
15	Ethics	3.92
16	Leadership	2.83
17	Interaction	3.13
18	Benefits	2.94
19	Perception	3.25
20	Environment	3.50

TOTAL SCORE: 62.83

## Exhibit D: Top Management scores sorted by value.

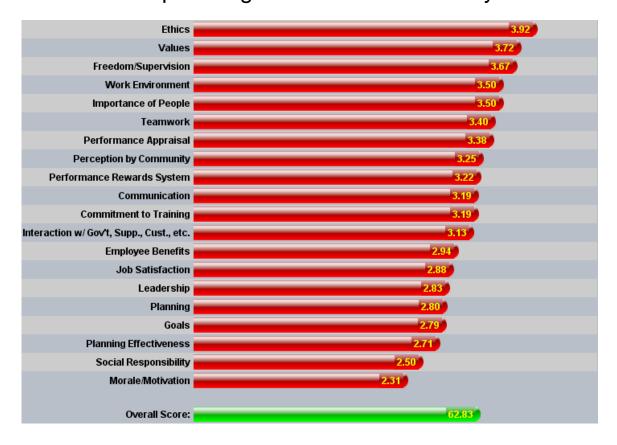


Exhibit E: Lower Management scores listed by OBS.

OBS	TITLE	SCORE
1	Goals	2.94
2	Planning	2.63
3	Planning Effectiveness	2.73
4	Morale	2.12
5	Performance Appraisal	3.08
6	Rewards	3.08
7	Freedom	3.67
8	Communication	2.99
9	Job Satisfaction	2.65
10	People	3.60
11	Values	3.34
12	Training	2.98
13	Teamwork	2.95
14	Social	3.15
15	Ethics	3.40
16	Leadership	2.76
17	Interaction	2.88
18	Benefits	2.94
19	Perception	3.19
20	Environment	2.83

TOTAL SCORE: 59.91

### Exhibit F: Lower Management scores sorted by value



#### What is Corporate Culture?

The culture of an organization is generally viewed as a complete set of beliefs, ethics, values ideologies, assumptions and symbols. Culture is defined as "The totality of socially transmitted behavior patterns, arts, beliefs, institutions and all other products of human work and thought characteristics of a community or population."

Another definition is "basic, enduring values and beliefs which are widely held throughout the organization. These values and beliefs comprise the content of an organization's culture and are common understandings which are frequently taken for granted and which are reinforced by stories, symbols, rituals and language systems. In tangible and unseen but known, these values and beliefs are distinguished from the concrete or visible manifestations of culture."

Still another definition, "culture refers to the underlying values, beliefs and principles that serve as a foundation for an organization's management system as well as the set of management practices and behaviors that both exemplify and reinforce those basic principles."

Most researchers conclude that corporate culture ascribes to the beliefs, principles and behavior patterns that come together to shape the central individuality of each organization. Another definition of corporate culture is "includes a company's dress code, philosophy, public functions, communications, material goods and physical environment."

Edgar Sheen of Massachusetts Institute of Technology states that it is an incomplete notion that "culture is only a set of shared meanings that make it possible for members of a group to interpret and act upon their environment."

A culture is a template of basic assumptions that a particular group has invented, discovered or devised in learning to deal with its problems of external adapt ion and internal integration. This template has worked well enough to be considered valid, therefore it is taught to new individuals in the organization as the correct way to think, feel and perceive in accordance with other problems.

The corporate culture of an organization can be organized at man levels. The "visible artifacts" or the developed environment of the company are its manner of visible or audible behavior patterns, unspoken doctrine, architecture, technological level, employee orientation, materials, public documents, characters, credo statements or even books of discipline. This level of cultural analysis is difficult data to evaluate because it is easy to find and difficult to interpret. Descriptions can be given on how behavior patterns are discernible among the members, but it is common not to be able to know the real reason why the organization acts the way it does.

Typically speaking, all organizations have some set of values that guide their behavior. As a result of the elusive nature of an innate value system, it is difficult to observe values directly.

This forces organizations to research their character documents, doctrines or interview key personnel to glean any concrete information. The problem with this "value" information is that it is only a personal perception of why they behave the way they do, rather than the real motivation which is generally cloaked or unconscious.

To get to the root of culture, this concealed or unconscious motivation behind the outward behavior must be discovered. These learned values are forces behind the decision-making process. The decision made is based on an assumption which is frequently soon forgotten. Assumptions which are taken for granted are very powerful, ingrained characteristics. Power renders assumptions less debatable or adjustable than given values. Some should educate, businesses should be profitable, medicine should prolong life and churches should be religious. These are assumptions even though they are often considered values.

Blake and Mouton state that Corporate Culture is:

The attitudes, belief and values of its people along with traditions, precedents and past practices of the organization comprise that organization's culture, its way of doing business. It may be integrated around values of achievement and excellence, woven around seniority and benefits, or may reveal disinterest, apathy and hopelessness. It significantly influences how people apply or withhold their energies. To attempt to change a firm which is ineffective or marginally effective into a highly effective one despite its culture, at the worst is likely to be futile and at the best, of limited success. It may even generate stronger negative attitudes and deeper resistance's and produce a worse corporate performance than formerly.

They believe culture does have an effect on how the organization is managed. They continue.

Corporate culture results in organization work which is:

<u>Completely Sound:</u> attitude, values and beliefs, traditions, precedents and practices which currently influence corporate members have the effect of stimulating efforts to produce, achieve and accomplish; excellence is a value throughout the corporation; it has a strong and constructive impact on short term operations and long term planning.

As Sound As Unsound: corporate culture contains some positive elements which promote productive effort and accomplishment but others which restrict people from applying their energies so as to further excellence; traditions, "the company way," and "how things were done in the past" tend to stifle approaches based upon actualities; "status quoism" is a key to understanding attitudes, efforts and actions.

<u>Completely Unsound:</u> traditions, precedents and practices, expectations, beliefs and values bear little relationship to productive achievement or profit seeking; apathy and indifference are in the warp and woof of the culture; militant resistance and antagonism toward the corporation are evident.

Controlling values can be divided into: (1) ultimate, non-debatable, taken-for-granted values, for which the term "assumptions" is more appropriate; and (2) debatable, overtly espoused values for which the term "values" is more applicable.

Daniel R. Denison reports a recent study showing that organizational culture has a close relationship to the effectiveness of five organizations studied. He goes on to use Procter & Gamble and Texas Commerce Bankshares as examples of highly consistent cultures.

There are different positions taken on the cohesiveness of organizational culture. Many scholars believe that a strong culture with a "well-defined set of guiding beliefs" is better than a weak culture that has less of a bonding nature. "Not only do individual businesses have strong cultures, but links among business, the banking industry and the government are also cultural and very powerful. Japan, Inc., is actually an expansion of the corporate culture idea on a national scale."

Organizations have ingrained cultures. It is believed that a strong culture denotes agreement among the members of the organization. Also, strong culture promotes cohesion of all those who wish to be an active part of the organizational structure or membership body. The extent of the bond and harmony that remains among the values and ideologies, is a measure of the internal fit or attachment that characterizes the culture.

#### JOB GOAL IMPORTANCE

Respondents were asked to rank eight specific job goals in order of importance (1 - Highest, 8 - Least) to both themselves and their immediate supervisor. The results are shown below:

#### IMPORTANCE OF OBJECTIVES

- 1. Satisfying my boss's expectations
- 2. Personal growth and development
- 3. Recognition for good performance
- 4. Job security
- 5. Opportunity for independent thought and action
- 6. Higher salary, more benefits, or both
- 7. Promotion to a better job
- 8. Prestige and status

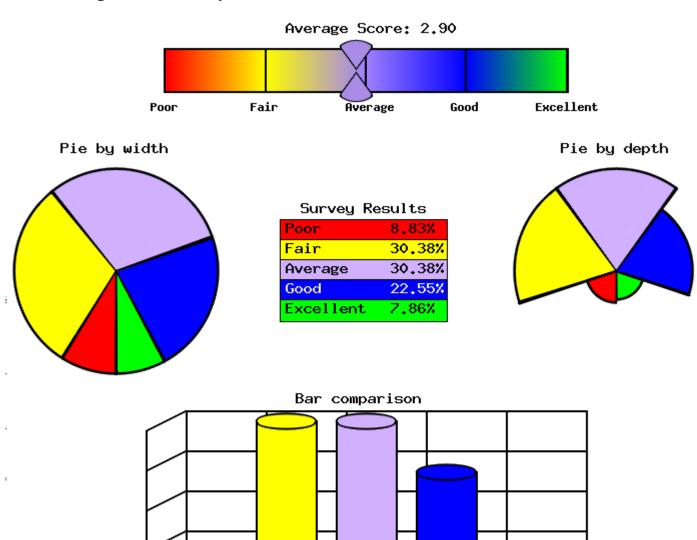
#### **GOALS**

#### Overall score: 2.90

#### Goal setting and the ability for attainment is evaluated as follows:

Fair

Poor



Average

Good

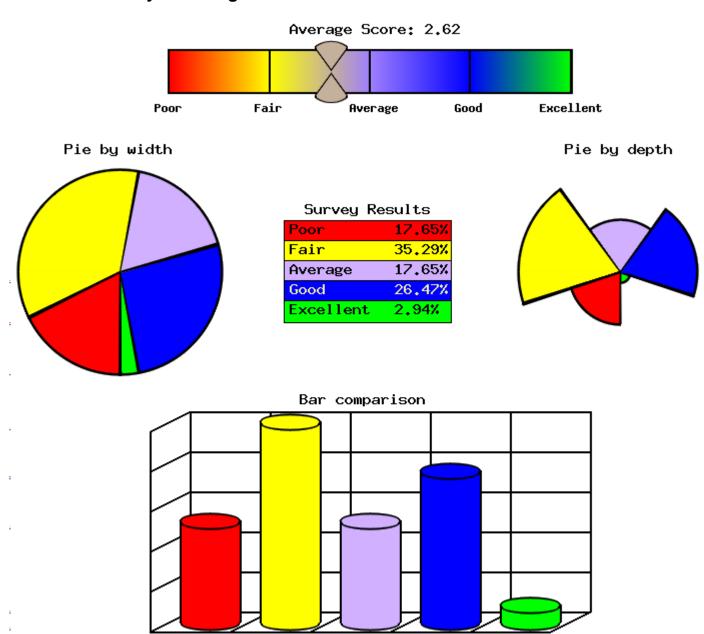
Excellent

# **GOALS (continued) Analysis per question:**

"There are clearly defined goals to work toward"

Poor

Fair



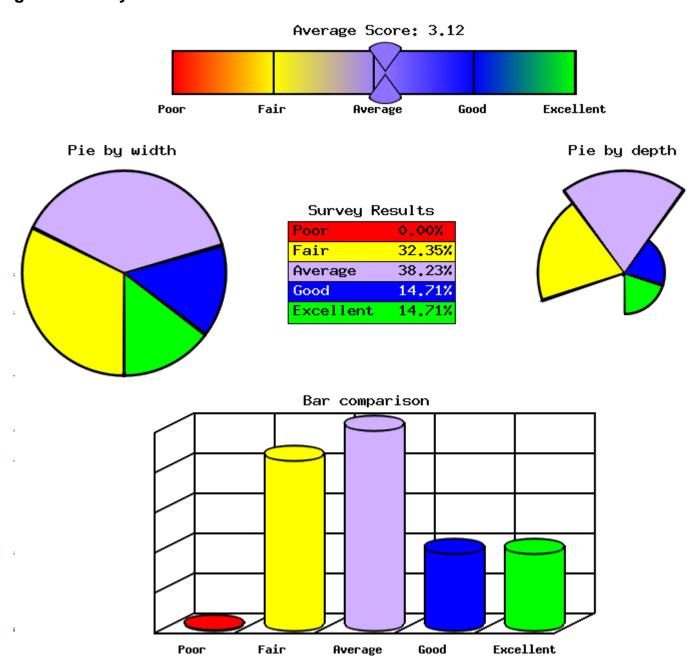
Average

Good

Excellent

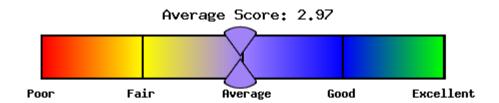
## **GOALS (continued) Analysis per question:**

"I am satisfied with my current opportunity to discuss and negotiate job and personal goals with my boss"



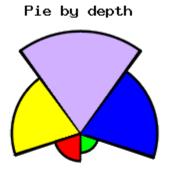
# **GOALS (continued) Analysis per question:**

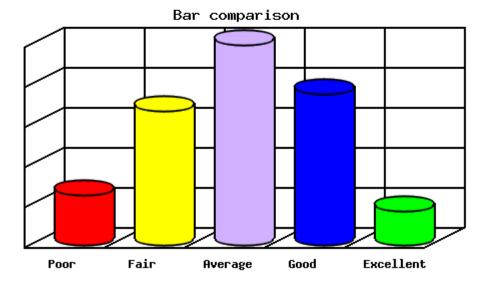
"I am satisfied with my current goal-setting process"



Pie by width

Fair 23.53%
Average 35.29%
Good 26.47%
Excellent 5.89%

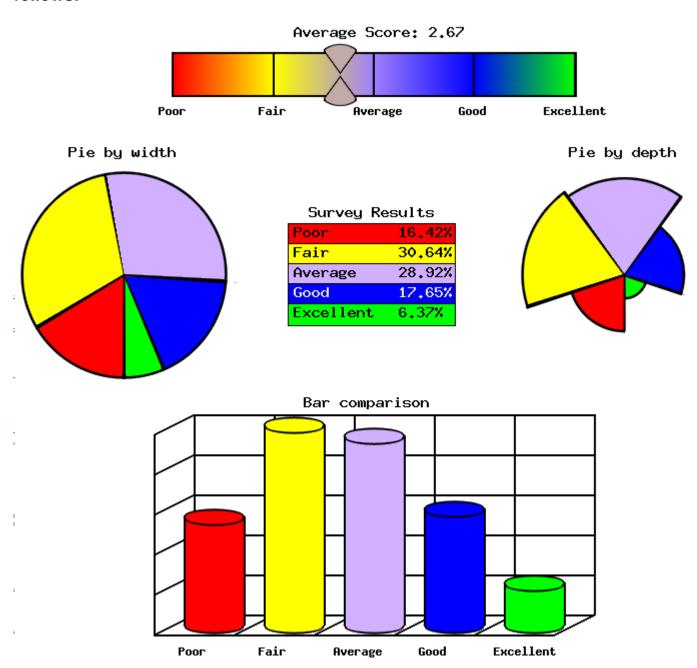




#### **PLANNING**

#### Overall score: 2.67

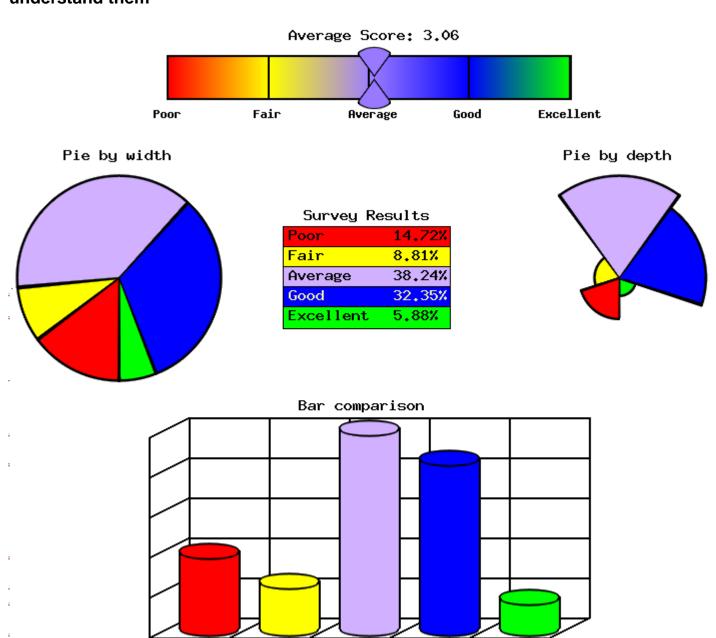
The current method of planning and control in the organization was measured as follows:



Poor

Fair

"I know the terms MBO, Strategic Planning and/or Accountability management and understand them"

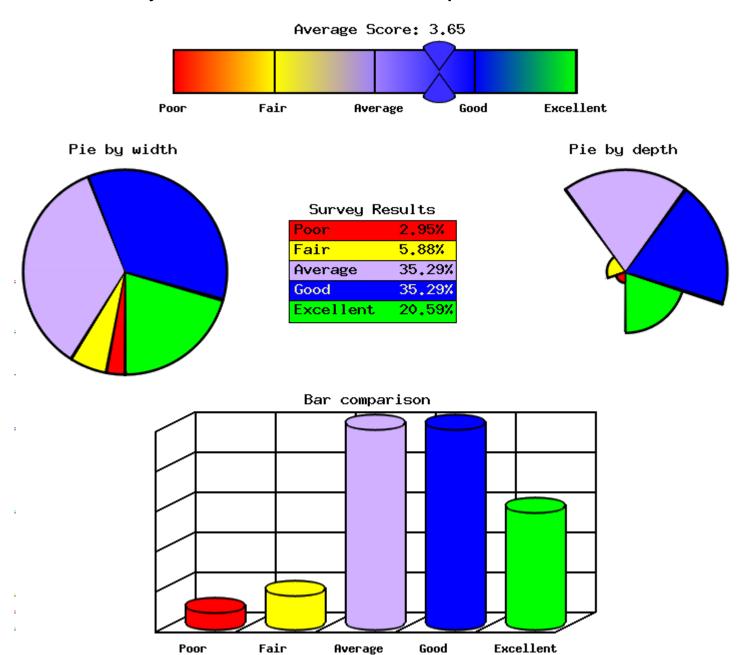


Average

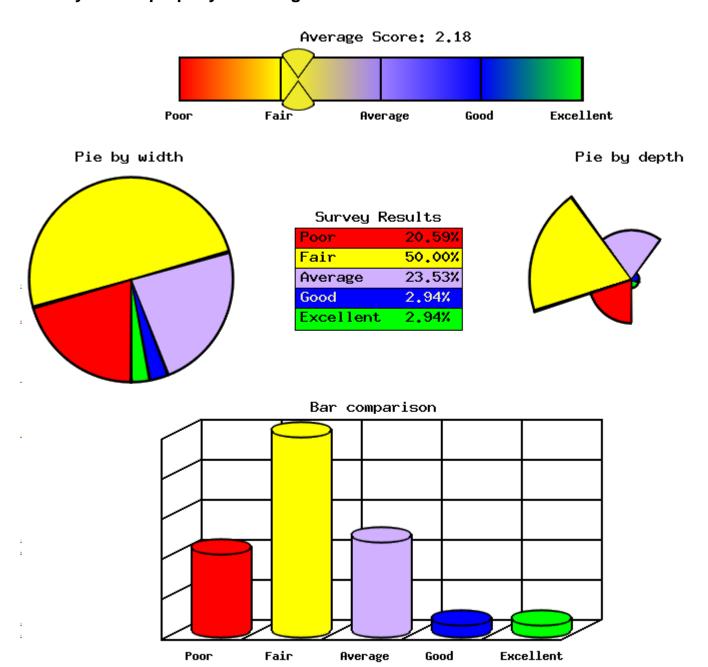
Good

Excellent

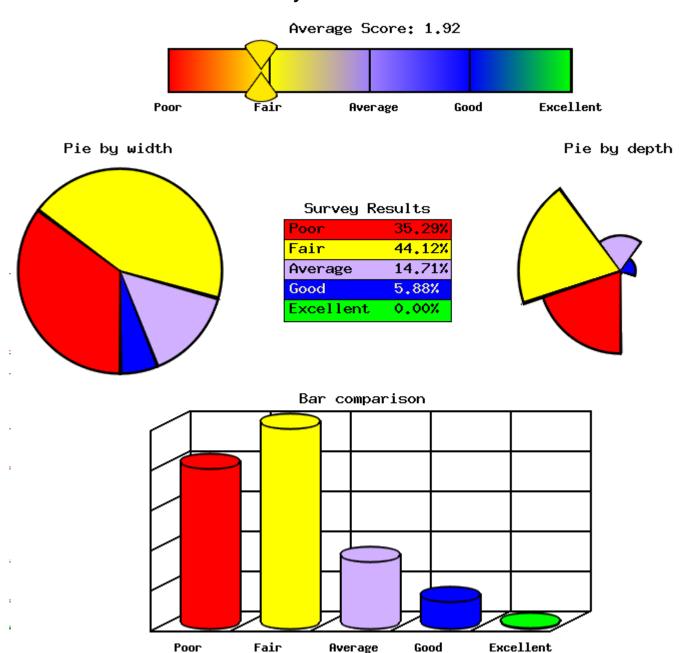
"I am satisfied by the current influence of outside departments"



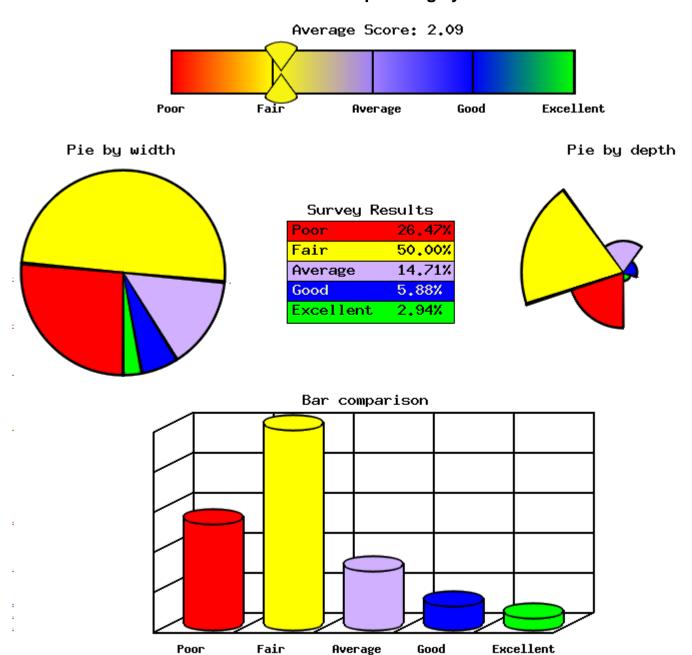
"The system is properly encouraged"



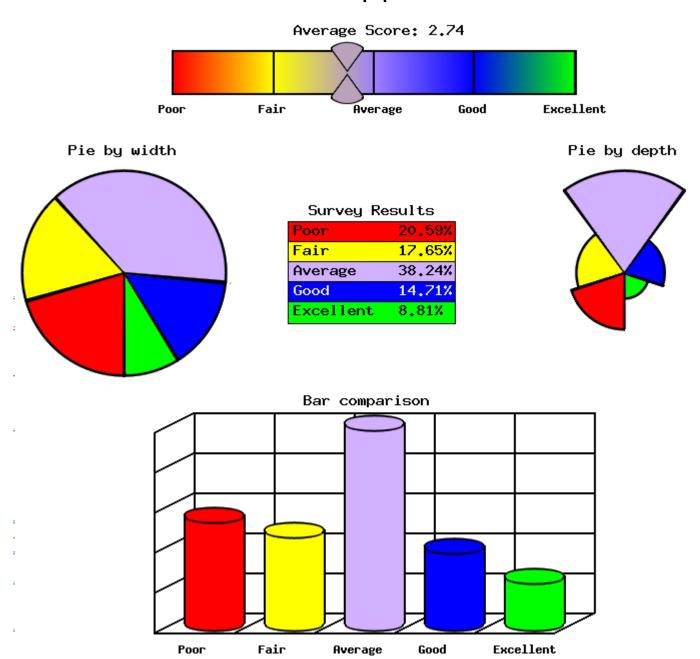
"Feedback of results is satisfactory"



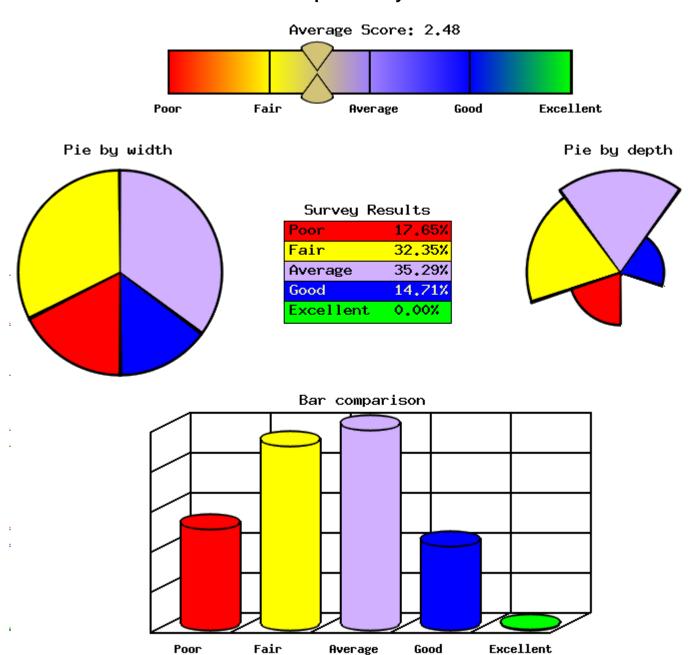
"I am satisfied with our current formalized planning system"



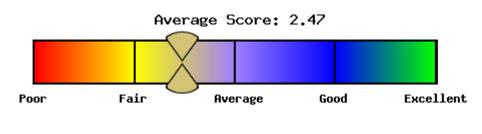
"I am satisfied with our current amount of paperwork"

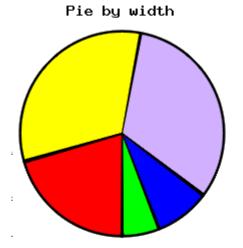


"There has been sufficient time to implement system"

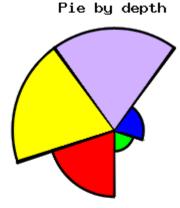


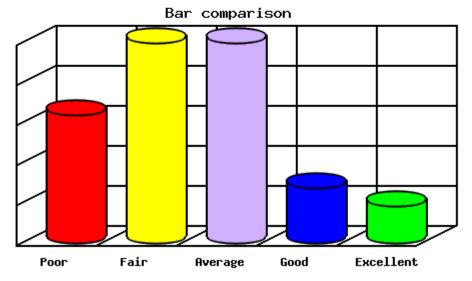
"Our goals are clearly defined"



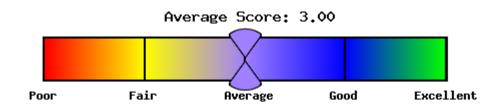


Survey Results
Poor 20.59%
Fair 32.35%
Average 32.36%
Good 8.82%
Excellent 5.88%





"I make a total plan road map to go by each year"

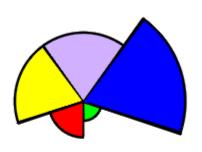


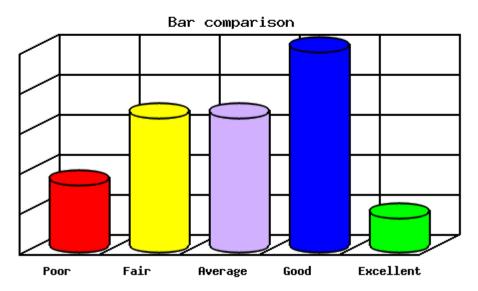
Pie by width

Survey Results

Poor	11.76%
Fair	23.53%
Average	23.53%
Good	35,29%
Excellent	5.89%



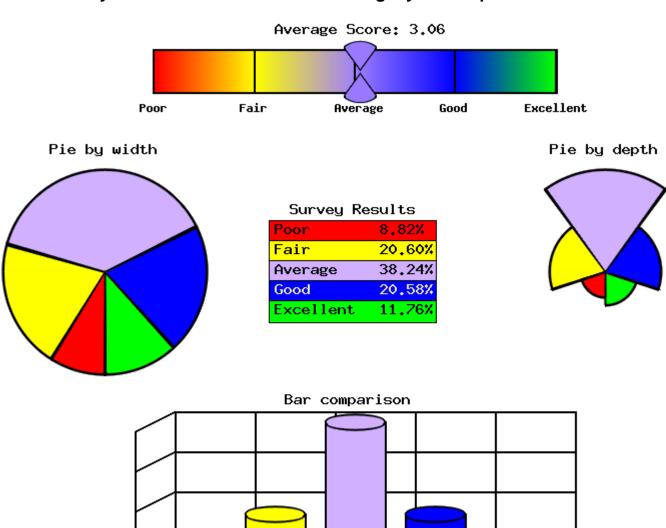




Poor

Fair

"I feel that my contribution is needed in making my boss's plans"

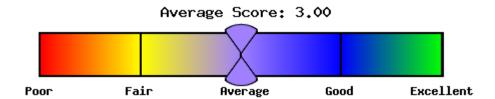


Good

Average

Excellent

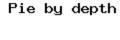
"We strive to follow yearly plans"

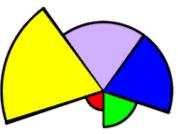


Pie by width

Survey Results

Poor	5.88%
Fair	35,29%
Average	23.53%
Good	23,53%
Excellent	11.77%





Bar comparison

Average

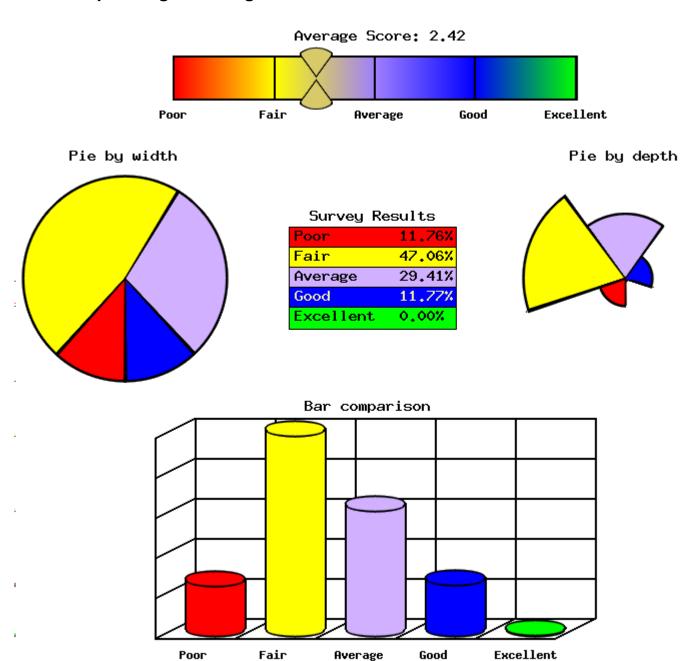
Good

Excellent

Fair

Poor

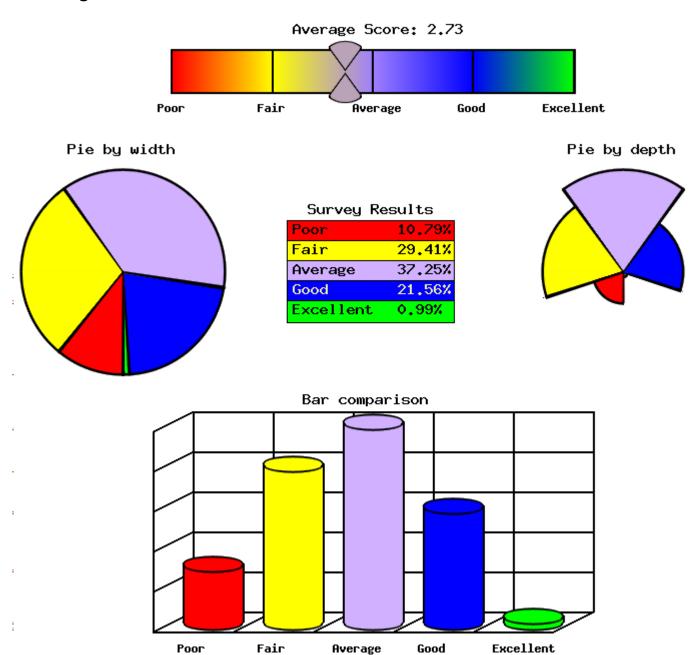
"Rate the planning in our organization"



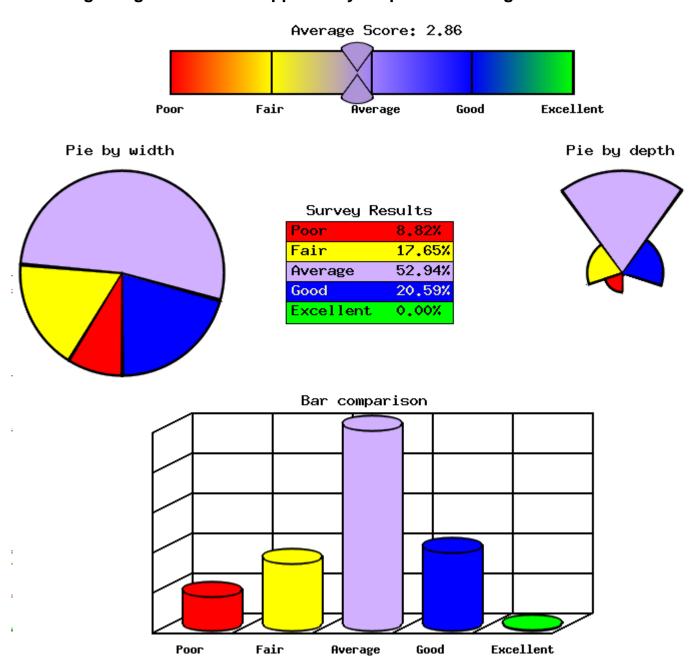
#### **PLANNING EFFECTIVENESS**

Overall score: 2.73

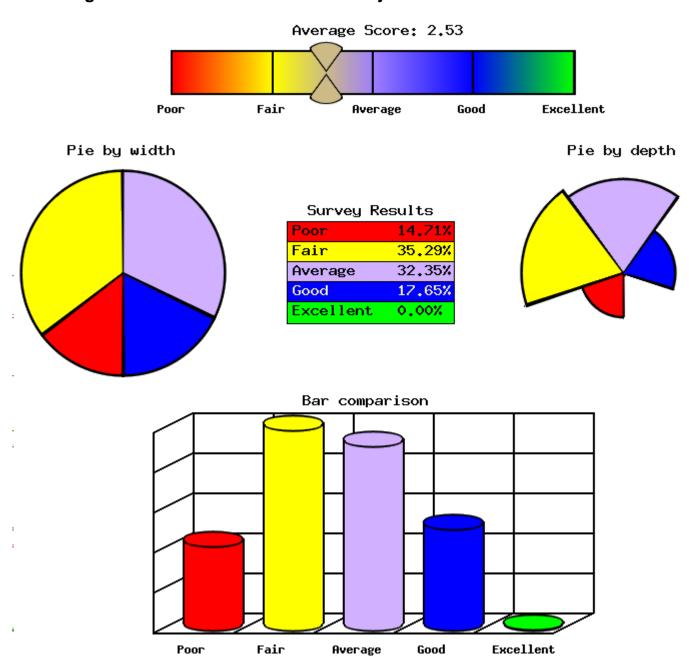
The effectiveness of the current planning and control system is evaluated in the following manner:



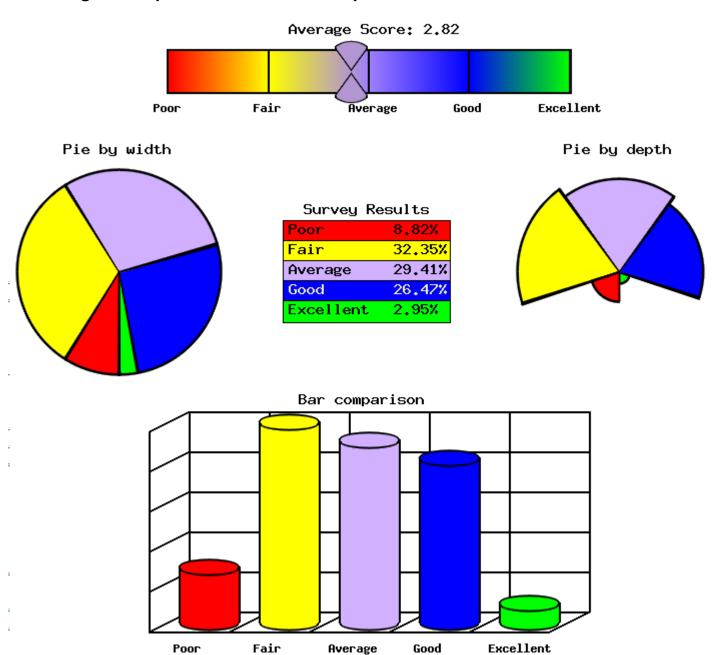
"Planning has given me more opportunity for personal recognition"



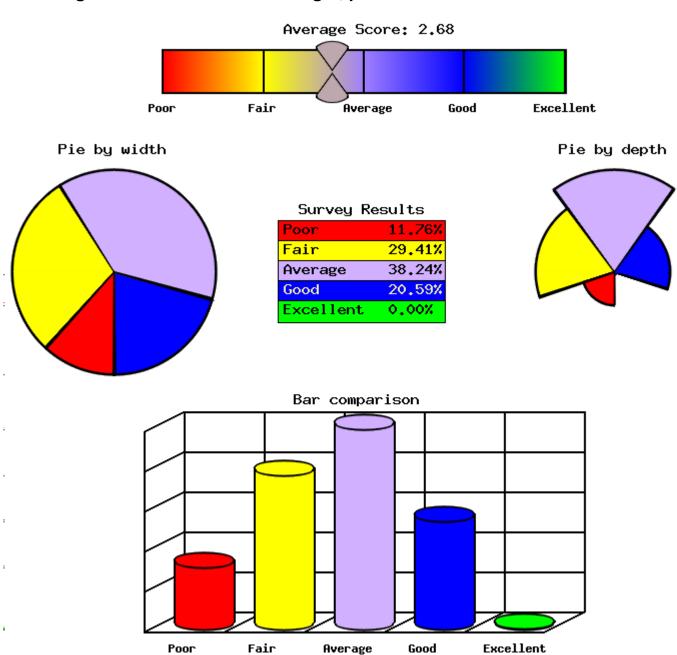
"Planning has increased enthusiasm on the job"



"Planning has helped me know what is expected of me"

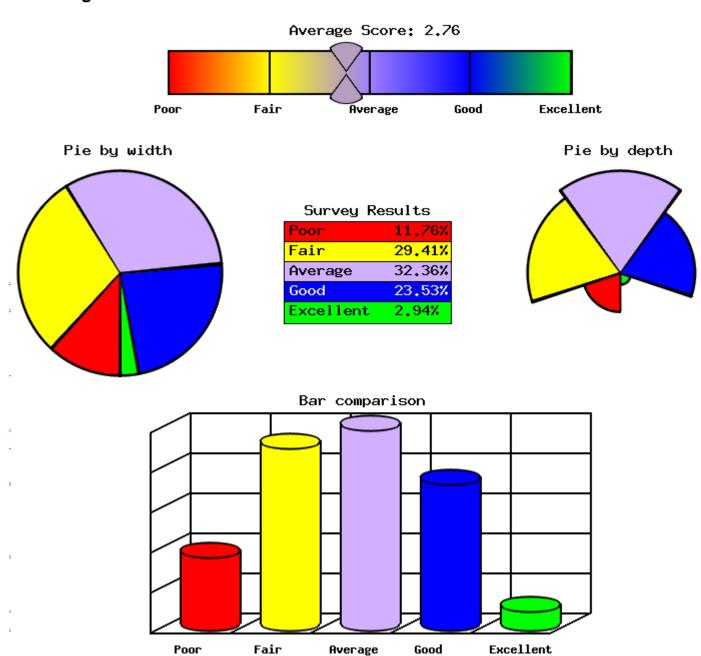


"Planning has reduced the need for tight, personal control"

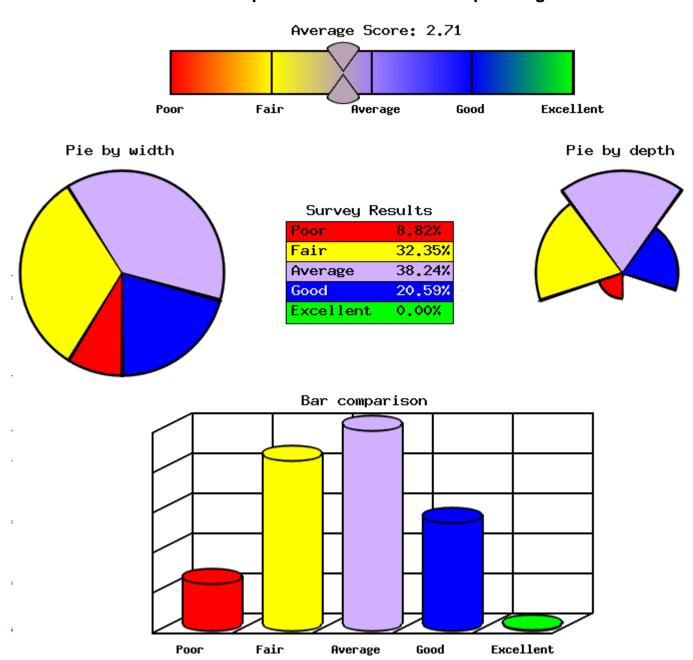


Average

"Planning has contributed to better teamwork"



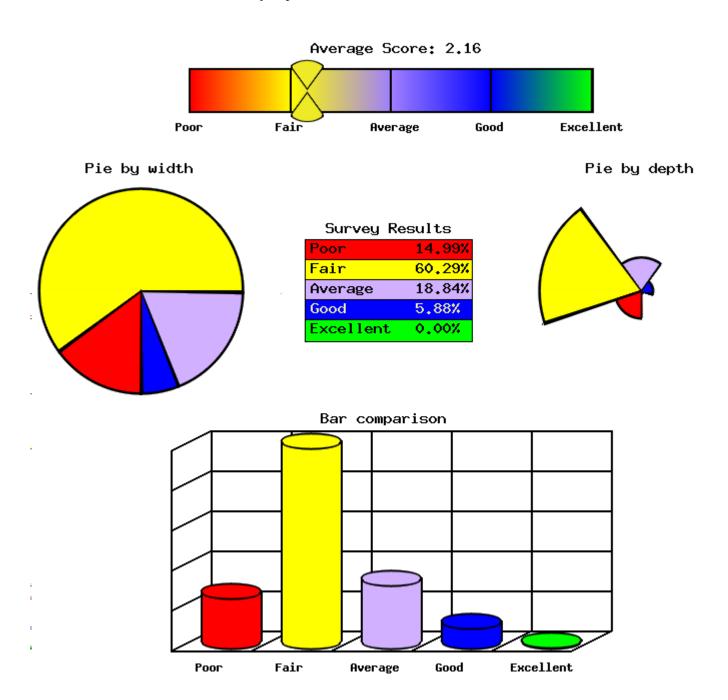
"Promotion is now based on performance as a result of planning"



#### **MORALE / MOTIVATION**

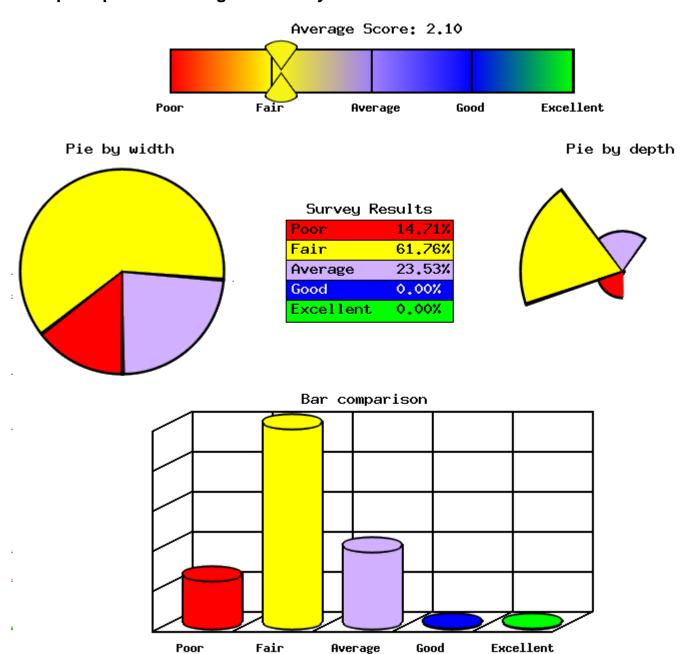
Overall score: 2.16

Measures of morale and employee motivation are shown below:



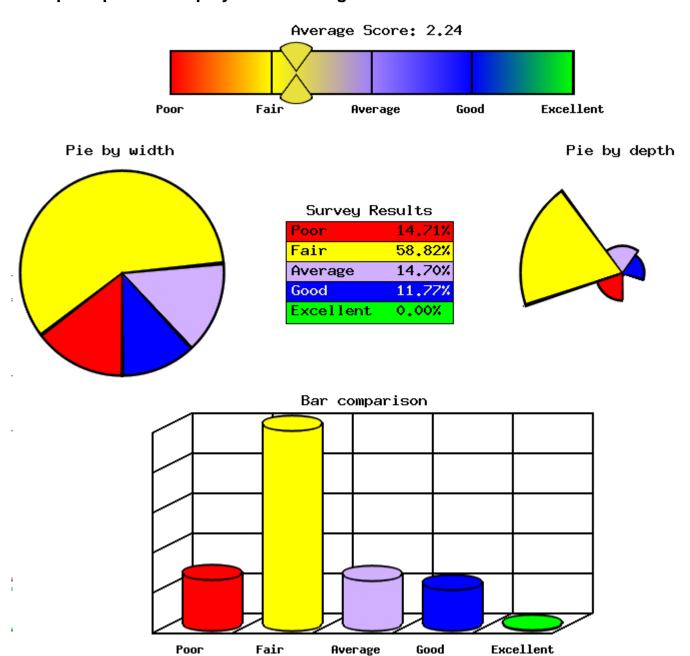
#### MORALE / MOTIVATION (continued) Analysis per question:

"The perception of managerial anxiety is low"



#### MORALE / MOTIVATION (continued) Analysis per question:

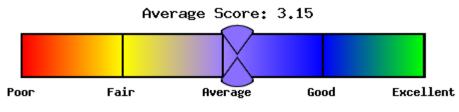
"The perception of employee morale is good"

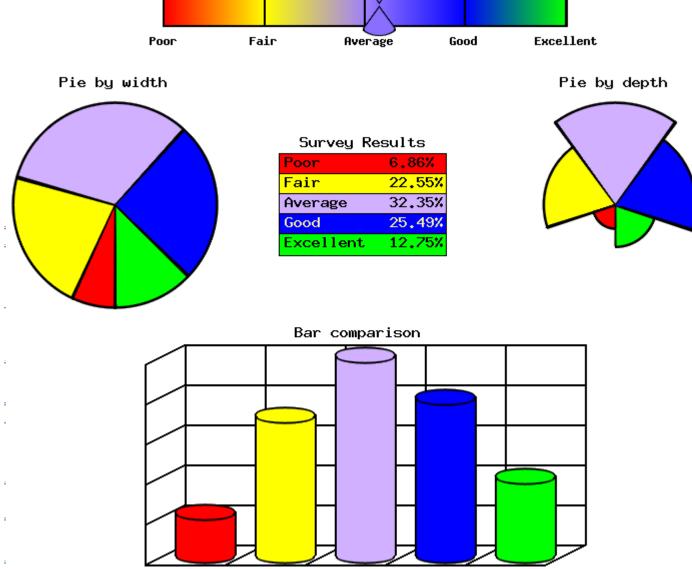


#### PERFORMANCE APPRAISAL

Overall score: 3.15

#### The Performance appraisal system is evaluated as follows:





Average

Excellent

Good

Fair

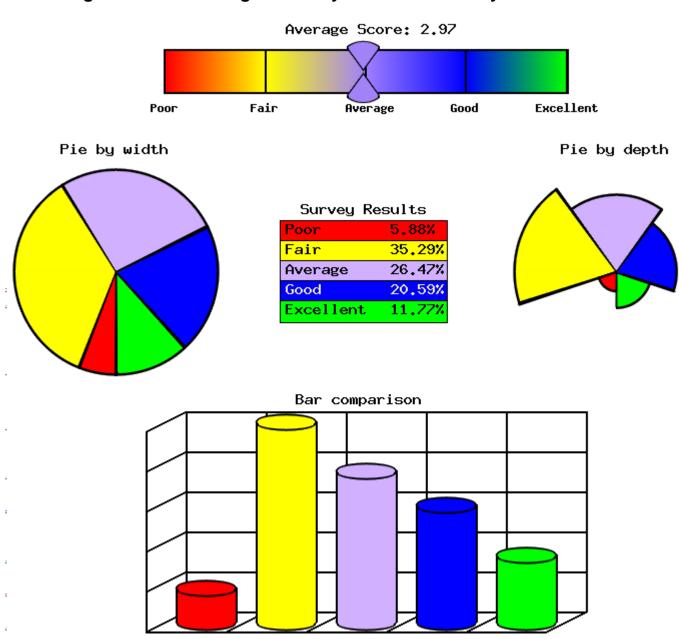
Poor

## PERFORMANCE APPRAISAL (continued) Analysis per question:

Poor

Fair

"I have a good understanding of how my boss evaluates my work"



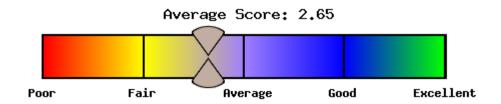
Good

Average

Excellent

## PERFORMANCE APPRAISAL (continued) Analysis per question:

"Rate the performance appraisal system in this organization"

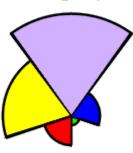


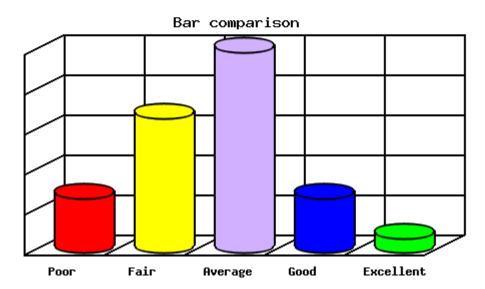
Pie by width

Survey Results

Poor	11.76%
Fair	29.41%
Average	44.12%
Good	11.76%
Excellent	2.95%

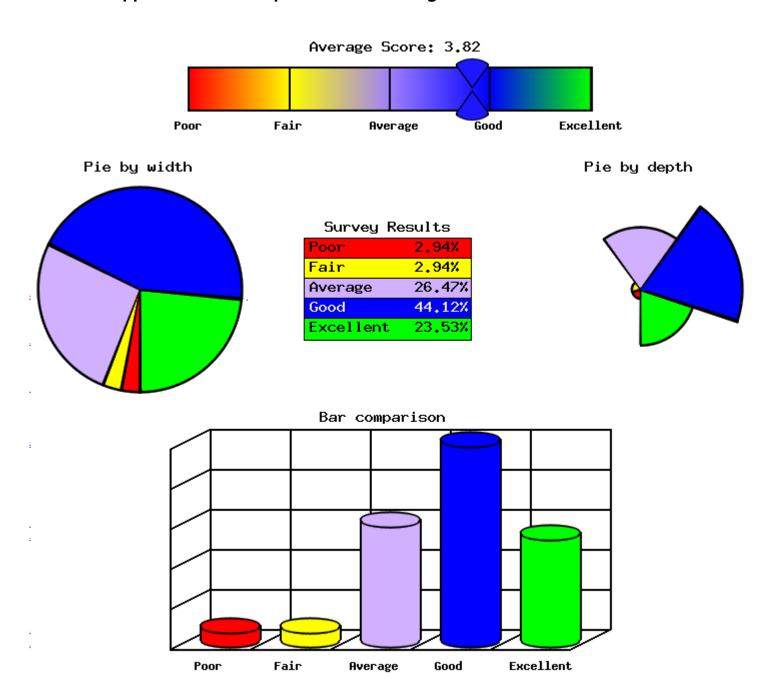
Pie by depth





## PERFORMANCE APPRAISAL (continued) Analysis per question:

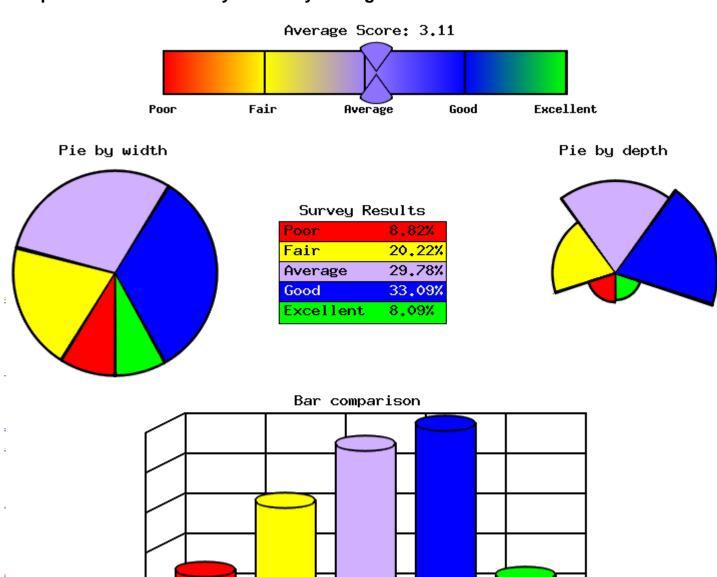
"Rate the opportunities to be promoted in the organization"



#### PERFORMANCE REWARD SYSTEM

Overall score: 3.11

The performance reward system for your organization is evaluated as follows:



Good

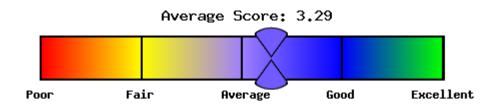
Average

Excellent

Fair

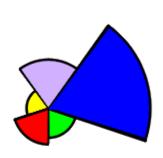
Poor

"My pay is based on my performance"

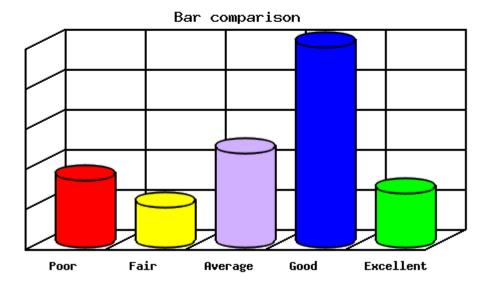


Pie by width

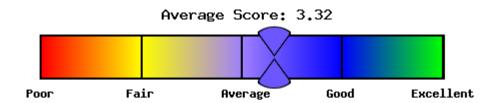
Survey Results
Poor 14.71%
Fair 8.82%
Average 20.59%
Good 44.11%
Excellent 11.77%



Pie by depth



"Our pay is based on our performance"

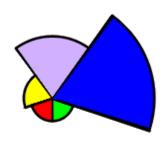


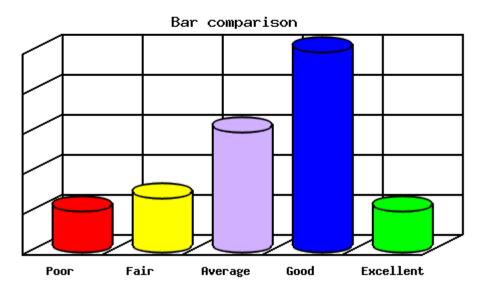
Pie by width

Survey	Results
Poor	8.83%
Fair	11.77%
Oversoe	26 465

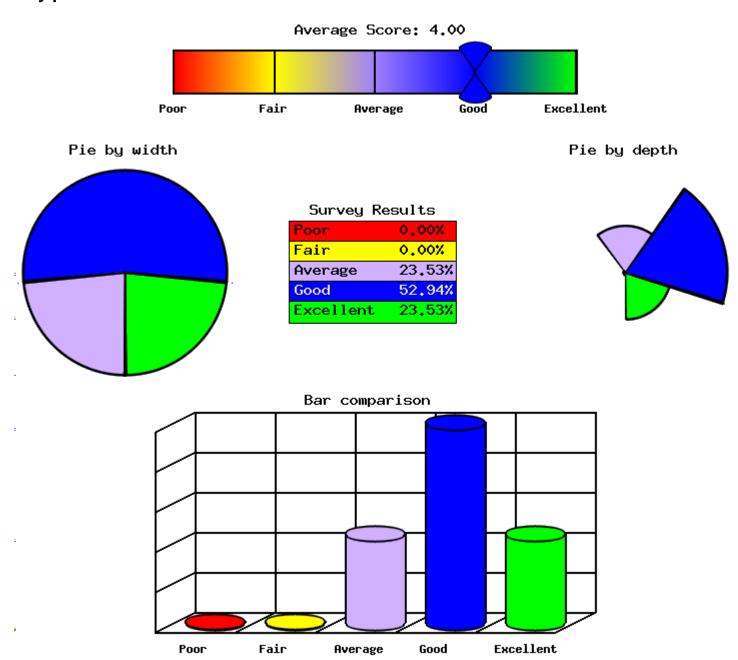
Good 44.11% Excellent 8.83%

Pie by depth

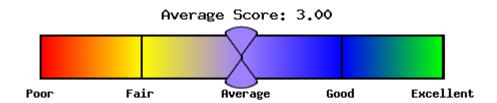




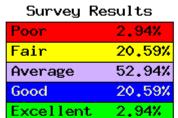
"My promotion was deserved"

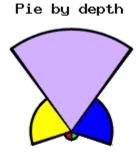


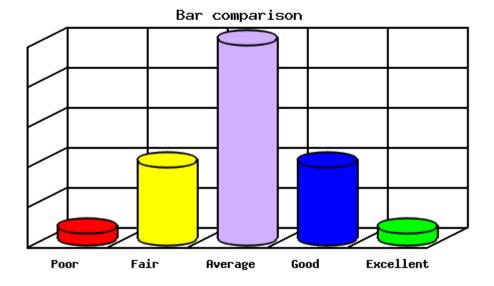
"Our promotions are deserved"



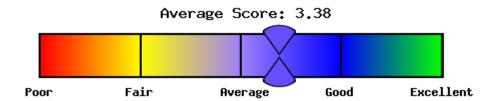
Pie by width







"I am recognized for good work"

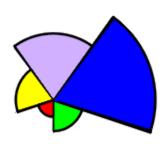


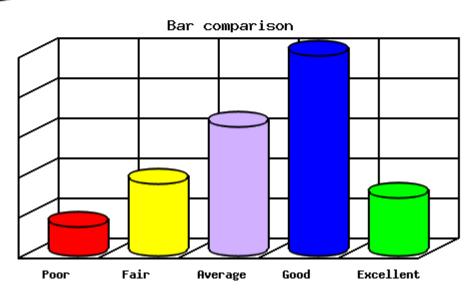
Pie by width

Survey Results
Poor 5,88%

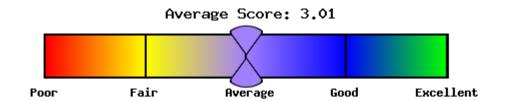
Fair 14.71% Average 26.47% Good 41.19% Excellent 11.75%

Pie by depth





"We are recognized for good work"

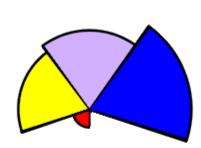


Pie by width

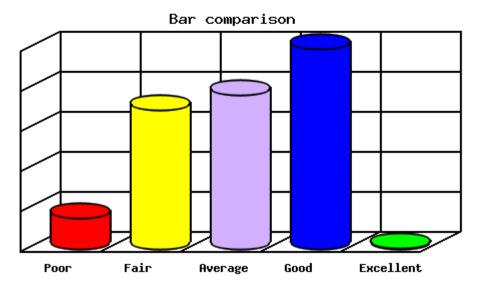
Survey Results
Poor 5.88%
Fair 26.47%
Average 29.41%
Good 38.24%

0.00%

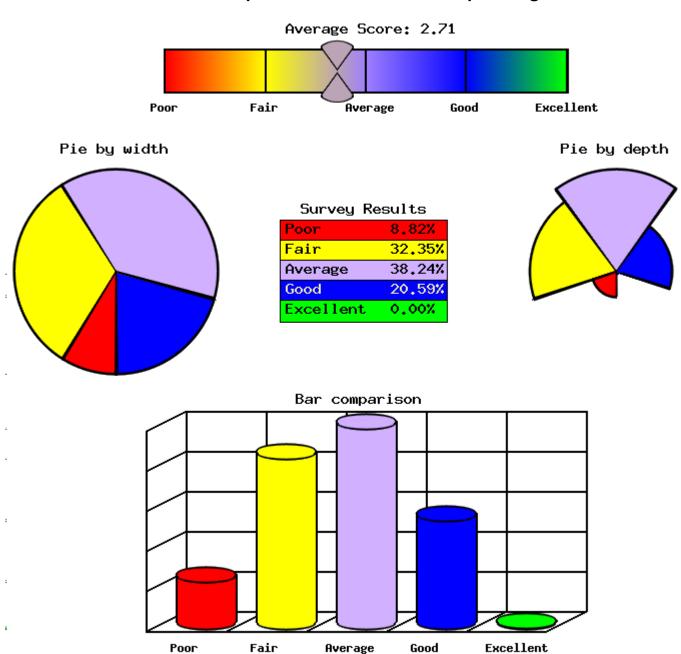
Excellent



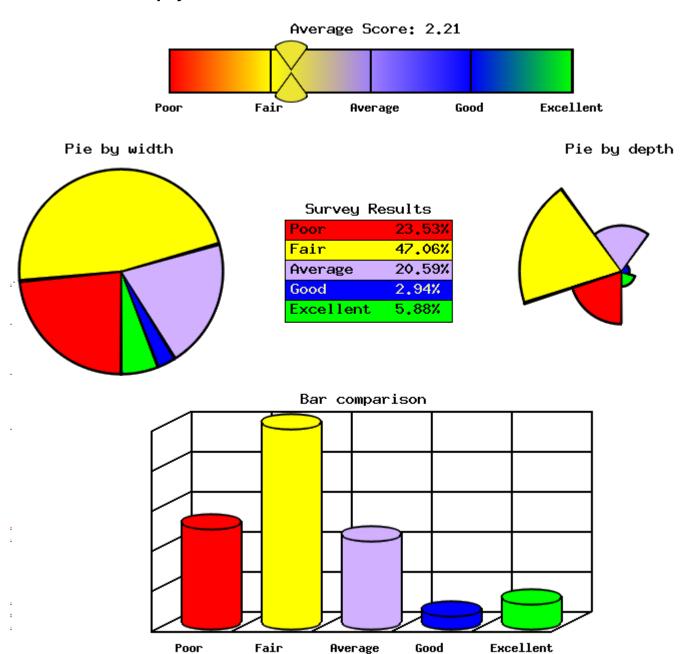
Pie by depth



"Promotion is now based on performance as a result of planning"



"Promotions and pay follow achievement"



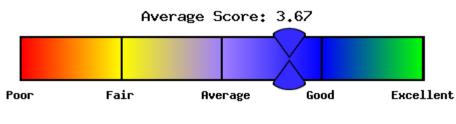
#### FREEDOM / SUPERVISION BALANCE

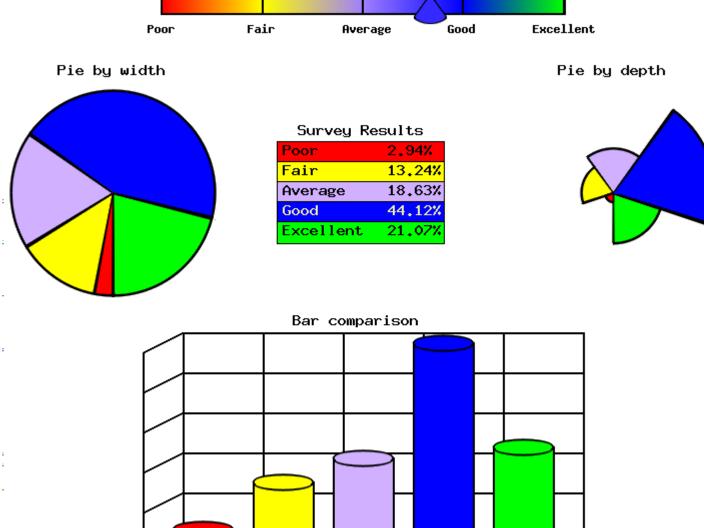
Overall score: 3.67

#### Measures of employee freedom/supervision balance are indicated:

Fair

Poor



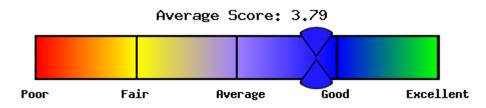


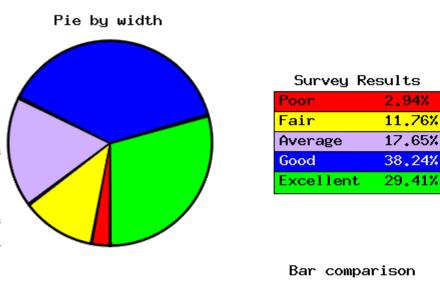
Average

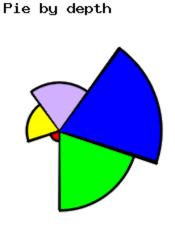
Excellent

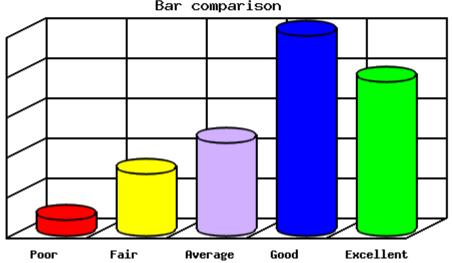
Good

"I feel no need for additional supervision"





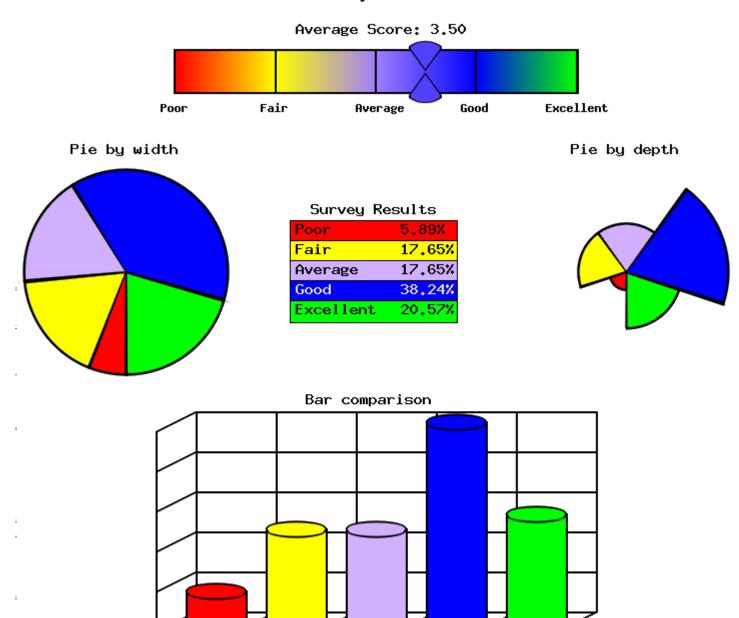




"I have a sufficient level of control over my subordinates"

Poor

Fair

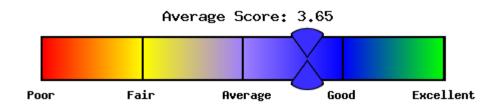


Good

Average

Excellent

"I am free to use my own judgment"

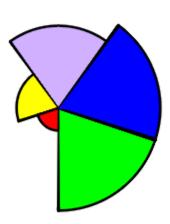


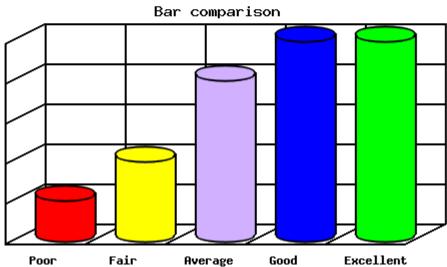
Pie by width

Survey Results

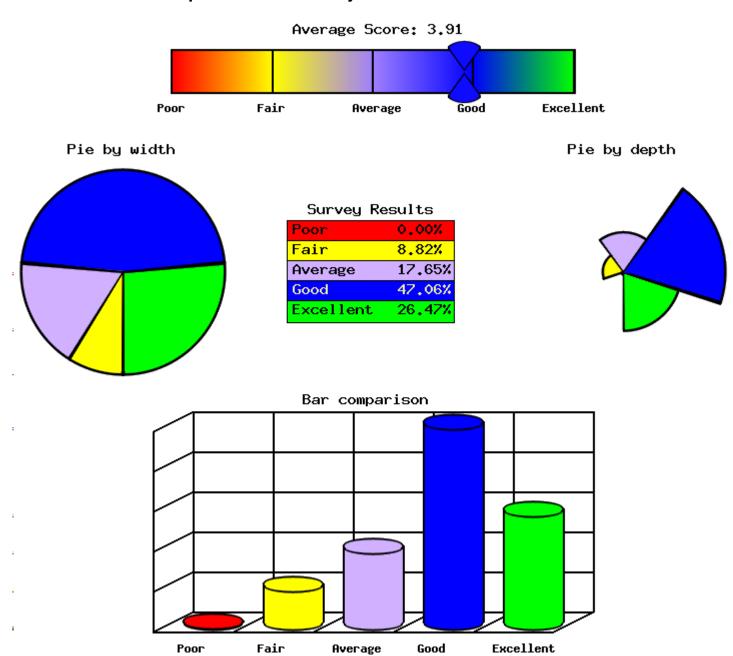
Poor	5.89%
Fair	11.76%
Average	23.53%
Good	29,41%
Excellent	29,41%







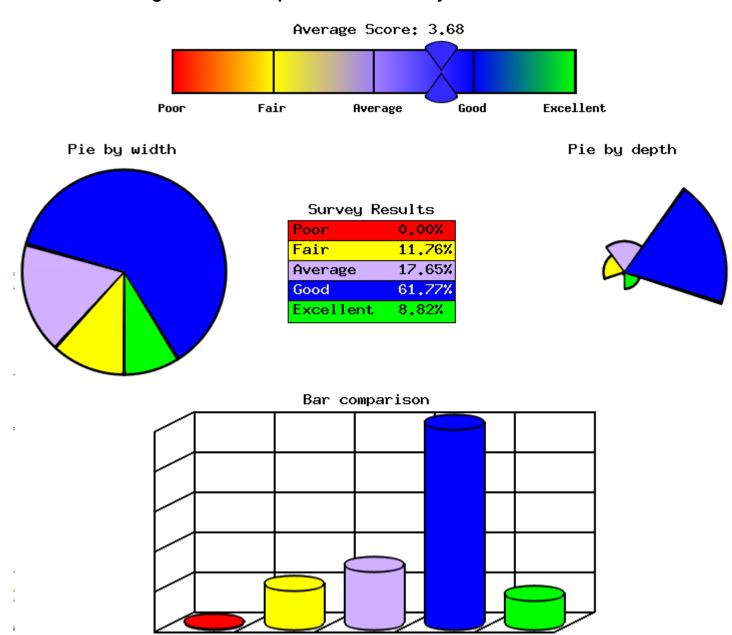
"I am free to make improvements on the job"



"We are encouraged to make improvements on the job"

Poor

Fair



Average

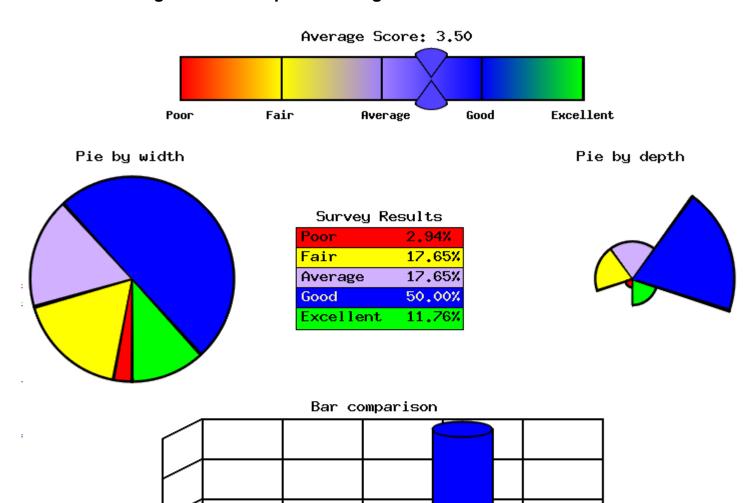
Good

Excellent

"I believe our organization is open to change"

Poor

Fair



Good

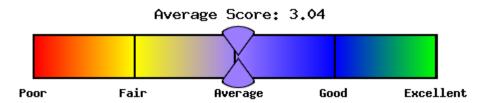
Average

Excellent

#### **COMMUNICATION**

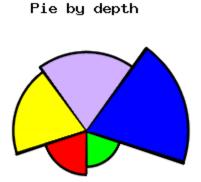
Overall score: 3.04

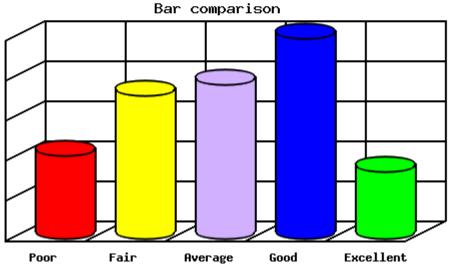
The evaluation of organizational communication shows the following results:



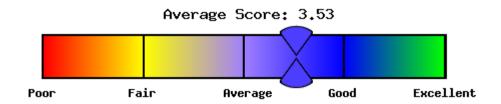
Pie by width

Survey	Results
Poor	12.80%
Fair	22.10%
Average	23.77%
Good	31,02%
Evention	+ 10 319





"My suggestions are listened to"

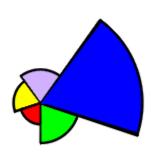


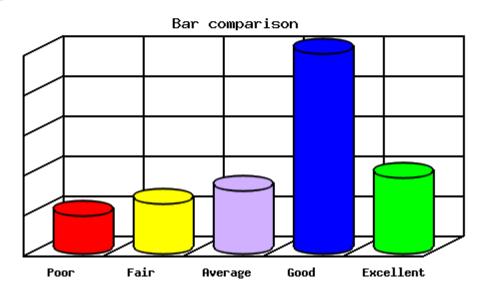
Pie by width

#### Survey Results

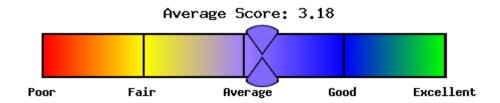
Poor	8.82%
Fair	11.76%
Average	14.71%
Good	47.06%
Excellent	17.65%







"Our suggestions are listened to"

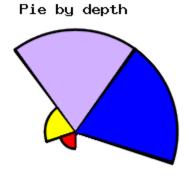


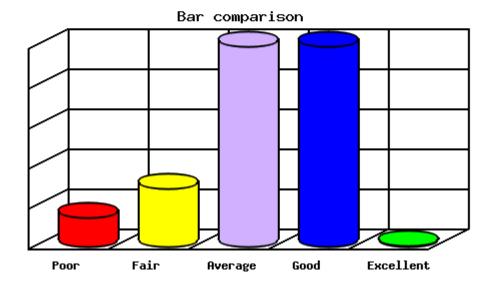
Pie by width

Survey Results
Poor 5.88%
Fair 11.76%
Average 41.18%
Good 41.18%

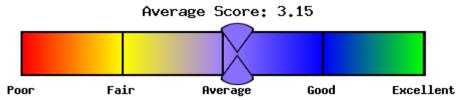
0.00%

Excellent





"Two-way communication is present in my job"

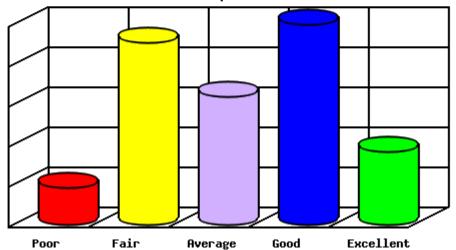


Pie by width

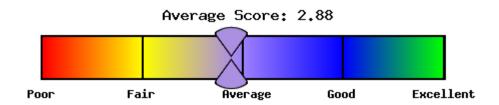
Survey Results

Poor 5.89%
Fair 29.41%
Average 20.58%
Good 32.36%
Excellent 11.76%

Bar comparison



"Two-way communication is present for all employees"

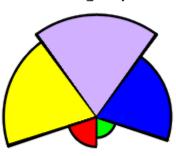


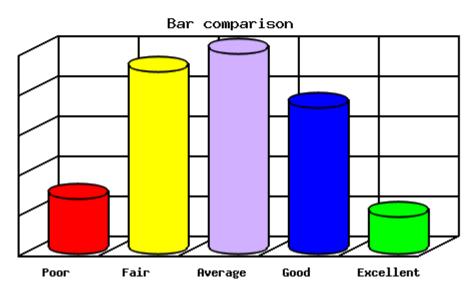
Pie by width

Survey Results

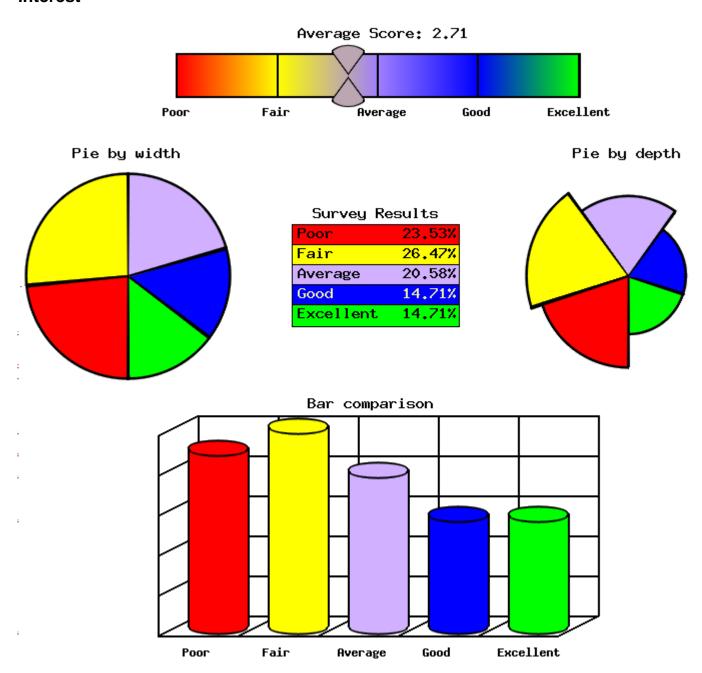
Poor	8.83%
Fair	29,41%
Average	32.35%
Good	23,53%
Excellent	5.88%

Pie by depth

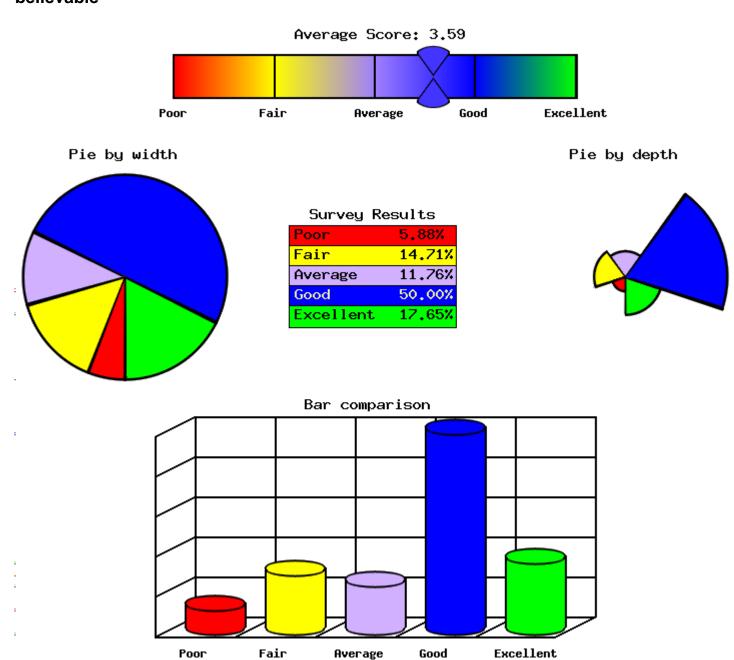




"The organization keeps employees informed on matters important to employee interest"



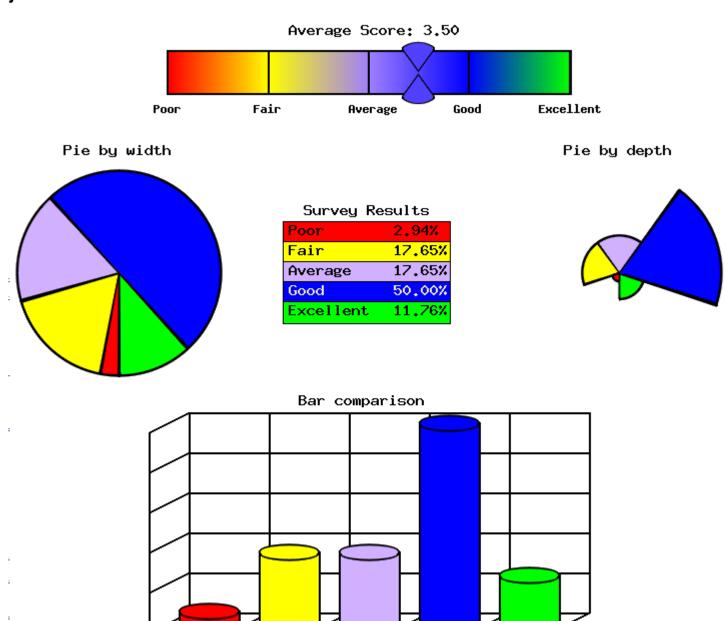
"Employees can have faith that the information distributed by management is believable"



Poor

Fair

"I am satisfied with my face-to-face communication with my supervisor regarding my job needs"

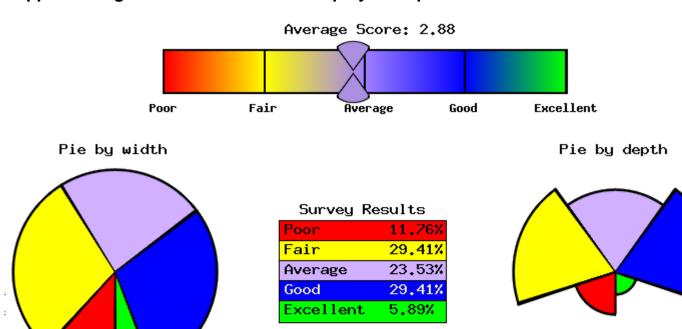


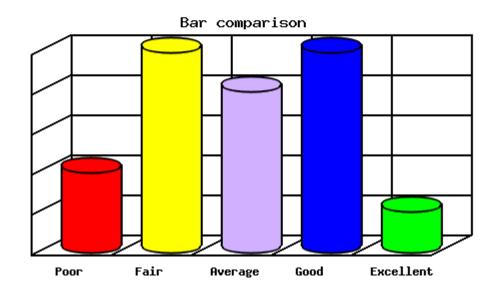
Average

Good

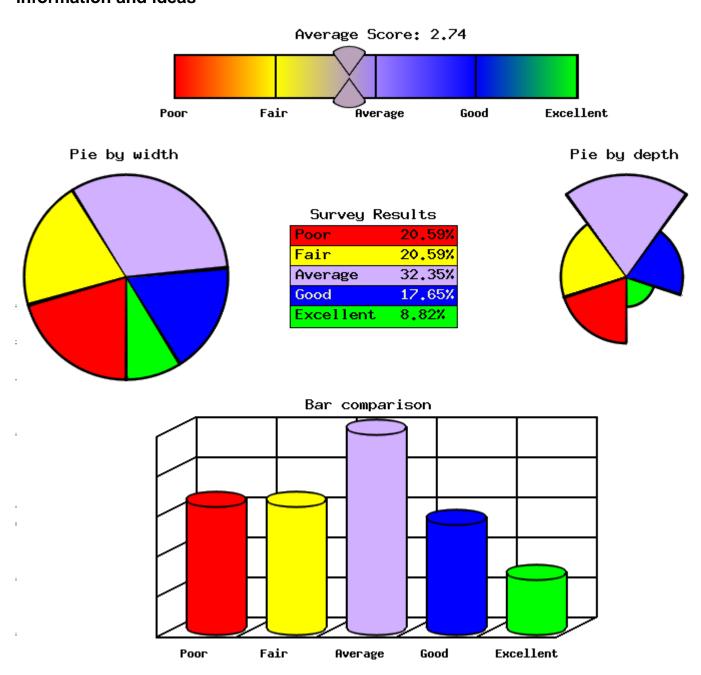
Excellent

"Upper management is interested in employee's opinions/information"

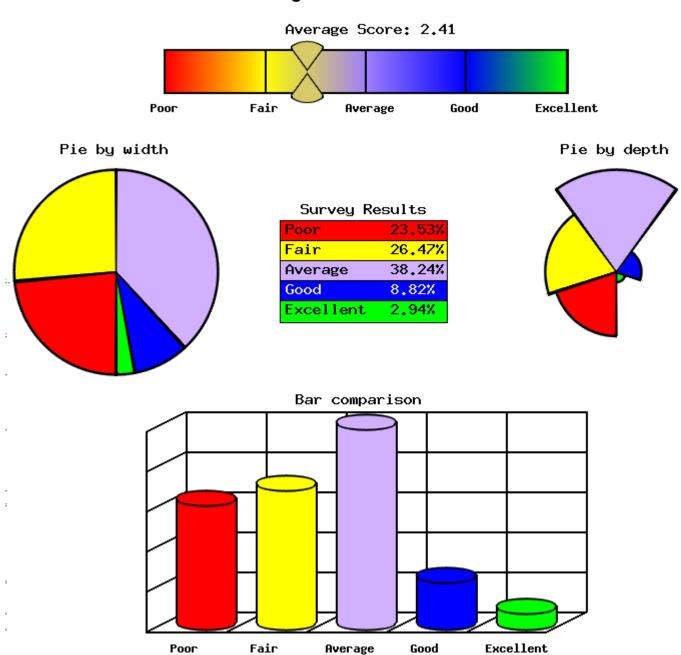




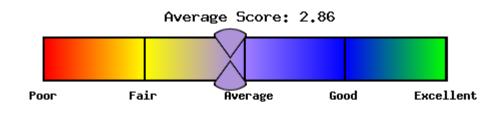
"The organization has a good atmosphere for the open and free exchange of information and ideas"

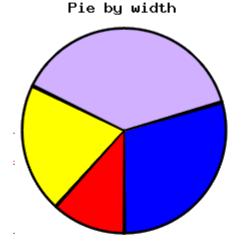


"Rate the communication in our organization"

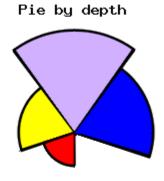


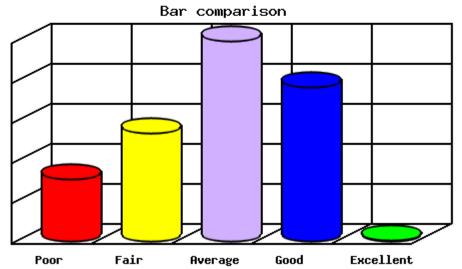
"Rate the feedback in this organization"





Fair 20.59%
Average 38.24%
Good 29.41%
Excellent 0.00%

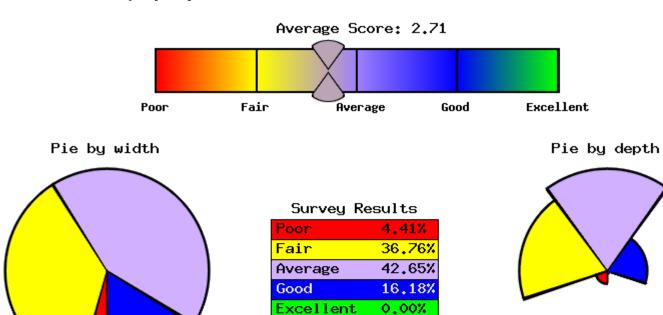


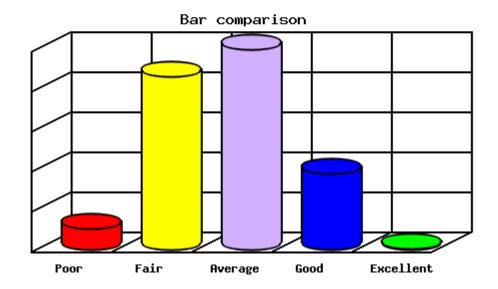


#### **JOB SATISFACTION**

Overall score: 2.71

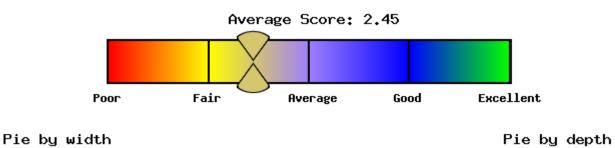
#### Measures of employee job satisfaction are as follows:

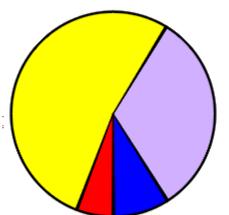




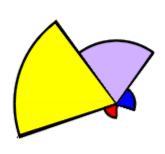
## JOB SATISFACTION (continued) Analysis per question:

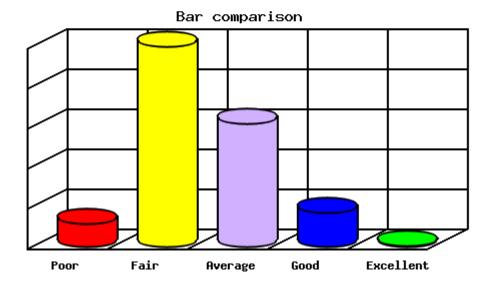
"The perception of employee job satisfaction is good"





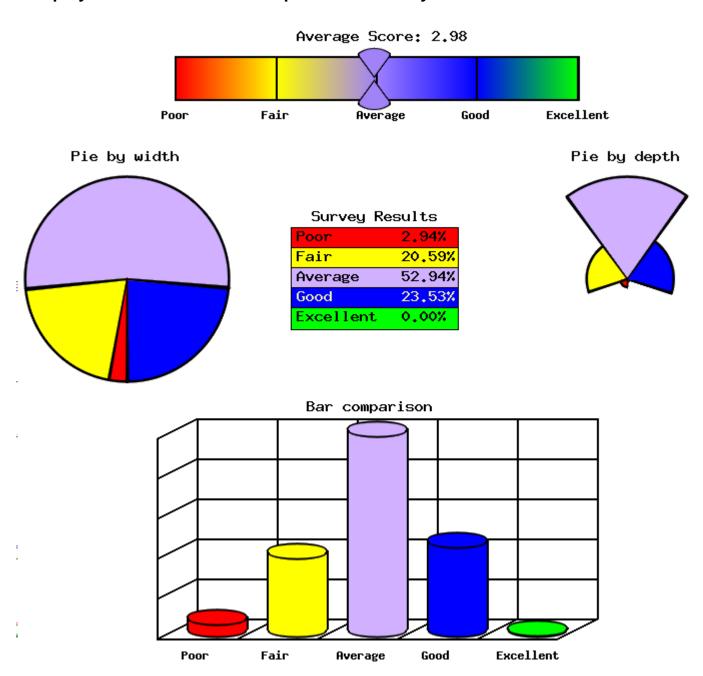
Survey Re	esults
Poor	5.88%
Fair	52,94%
Average	32,35%
Good	8.83%
Excellent	0.00%





### JOB SATISFACTION (continued) Analysis per question:

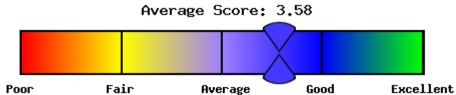
"Employees believe that their capabilities are fully utilized"

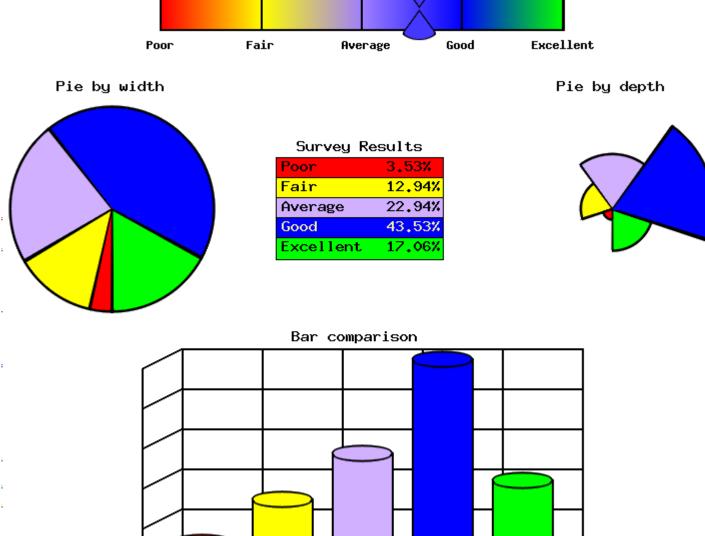


#### **IMPORTANCE OF PEOPLE**

Overall score: 3.58

#### Evaluation of employees perceived importance to the organization is as follows:





Average

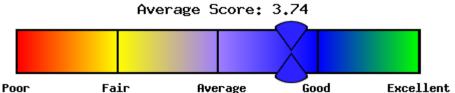
Excellent

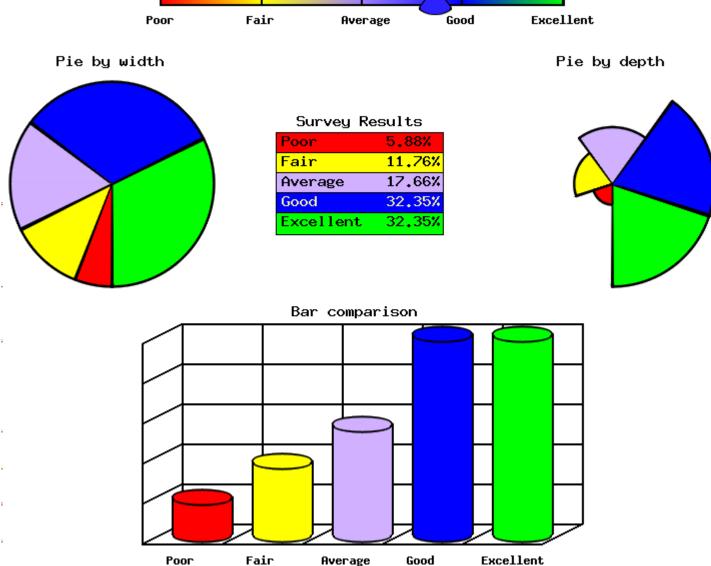
Good

Fair

Poor

"The organization is interested in my welfare"

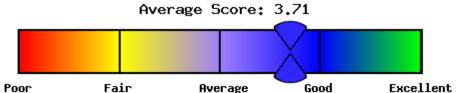


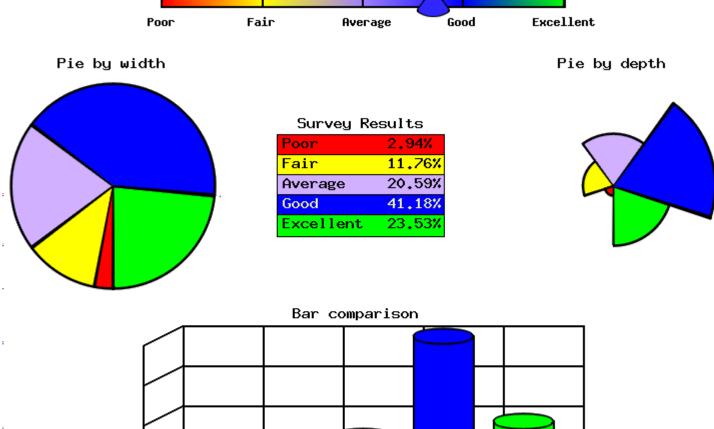


"The organization is interested in our welfare"

Poor

Fair



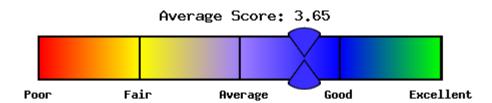


Average

Good

Excellent

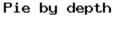
"My supervisor cares about my personal needs"

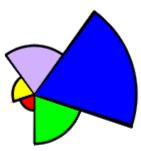


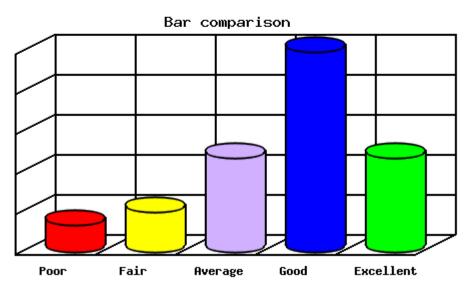
Pie by width

Survey Results Poor Fair 8,82% Average 20.59% Good 44.12% 20.59%

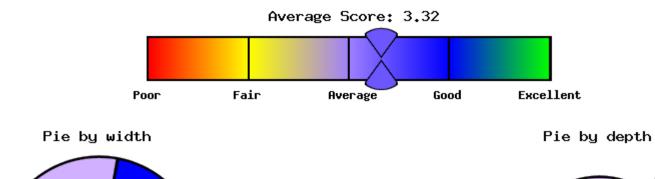
Excellent

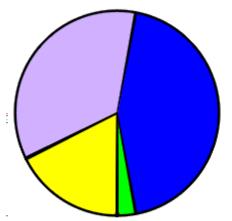




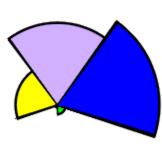


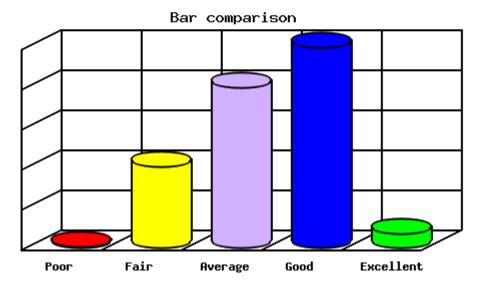
"Our supervisors cares about our personal needs"



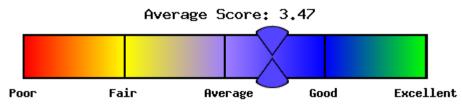


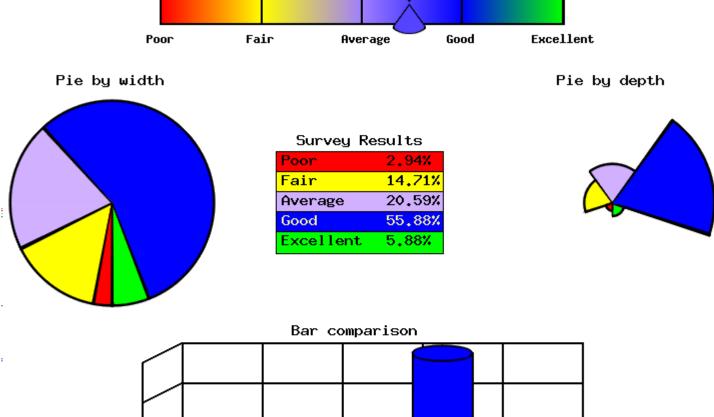
Survey	Results
Poor	0.00%
Fair	17.65%
Average	35,29%
Good	44,12%
Excellent	2.94%

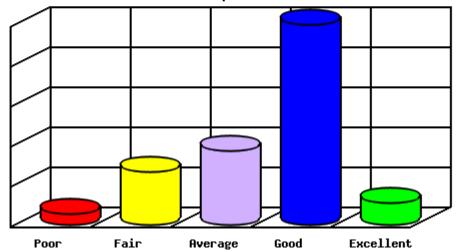




"Management values the employees in this organization"



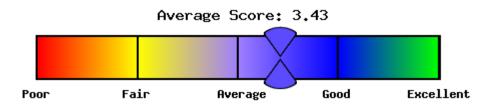




### **VALUES**

Overall score: 3.43

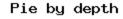
#### Evaluation of value system is presented.

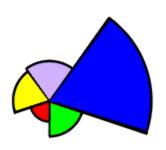


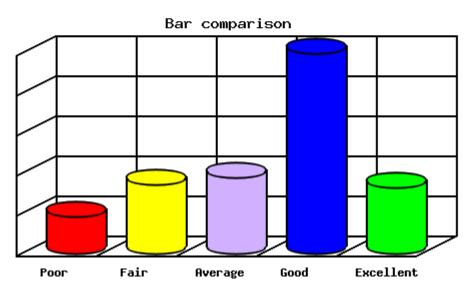
Pie by width

Survey Results

Poor	8.09%
Fair	15.44%
Average	16.91%
Good	44.85%
Excellent	14.71%



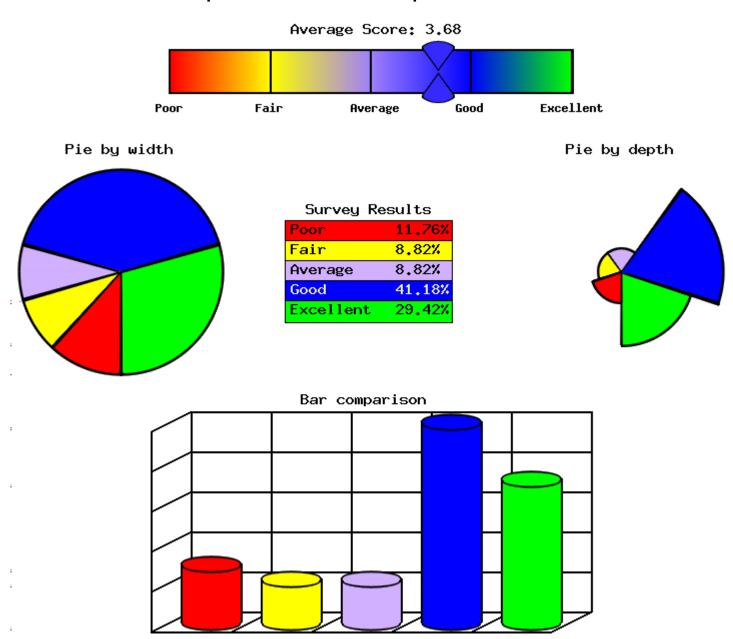




Poor

Fair

"I am satisfied with our personal commitment to produce more"

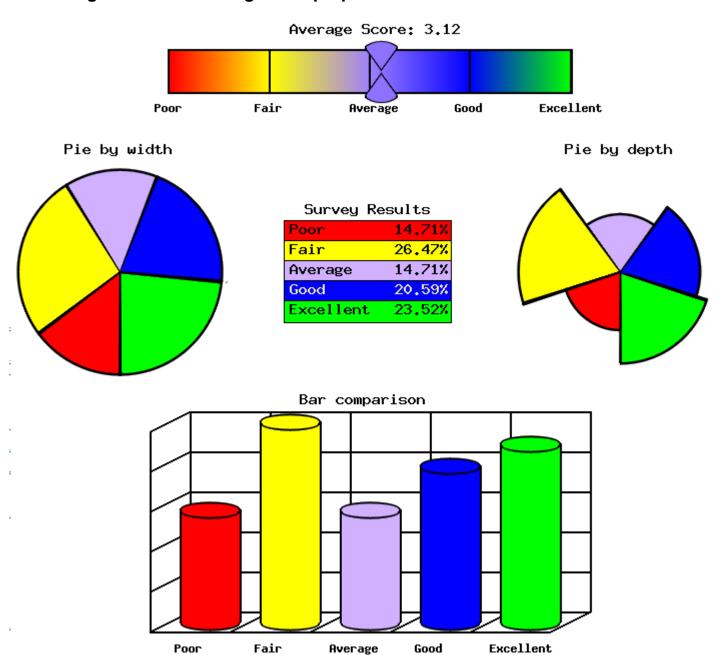


Good

Average

Excellent

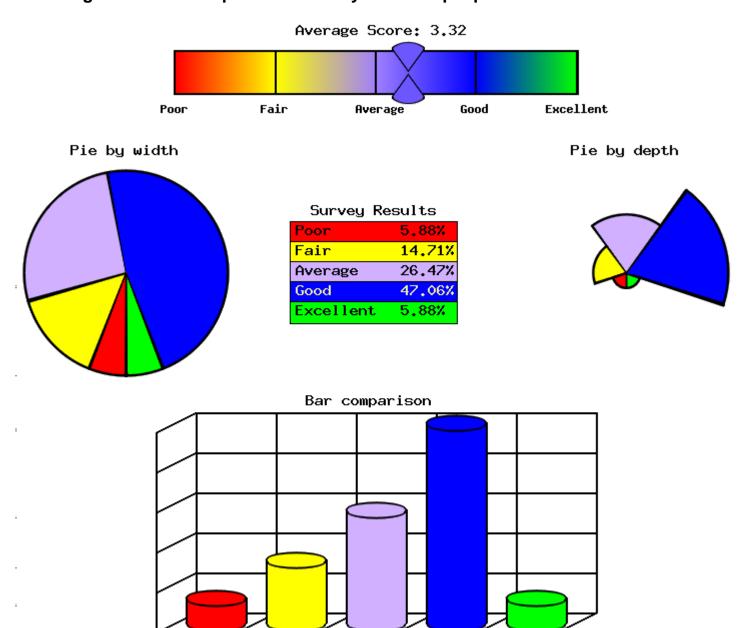
"I have a good understanding of our purpose or mission"



Poor

Fair

"This organization has a positive value system that people understand and believe in"

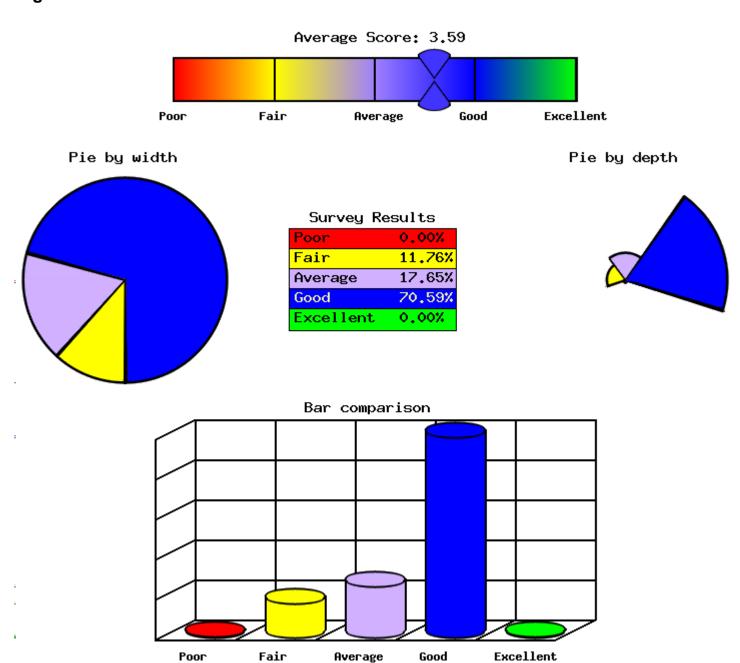


Good

Average

Excellent

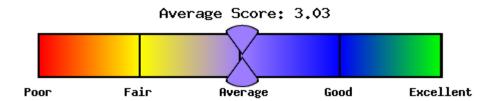
"Most leaders in the organization symbolize the values and beliefs of this organization"



### **COMMITMENT TO TRAINING**

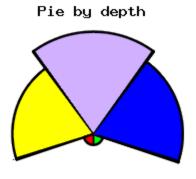
Overall score: 3.03

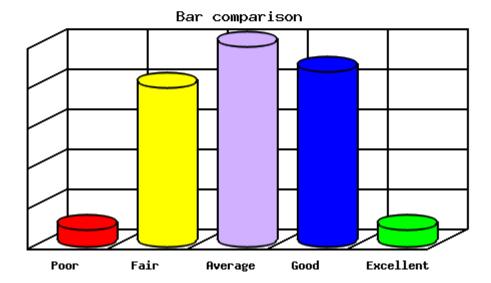
#### Evaluation of job training is as follows:



Pie by width

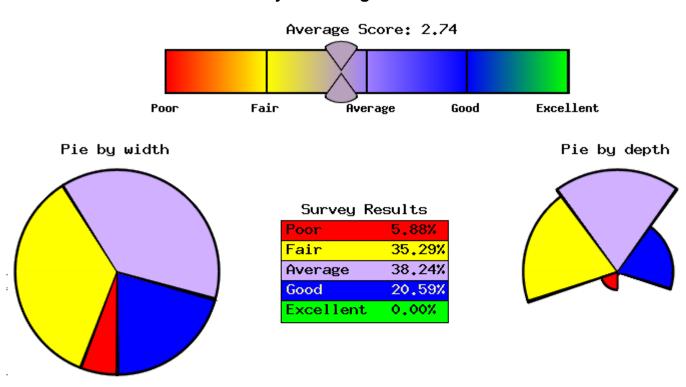
Survey Results
Poor 2.94%
Fair 27.94%
Average 35.30%
Good 30.88%
Excellent 2.94%

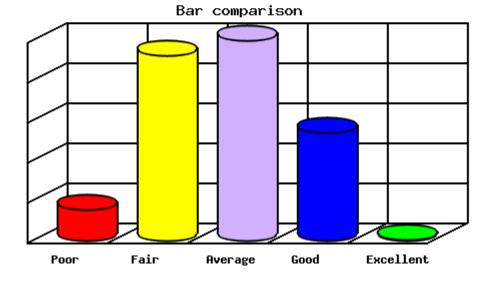




# **COMMITMENT TO TRAINING (continued) Analysis per question:**

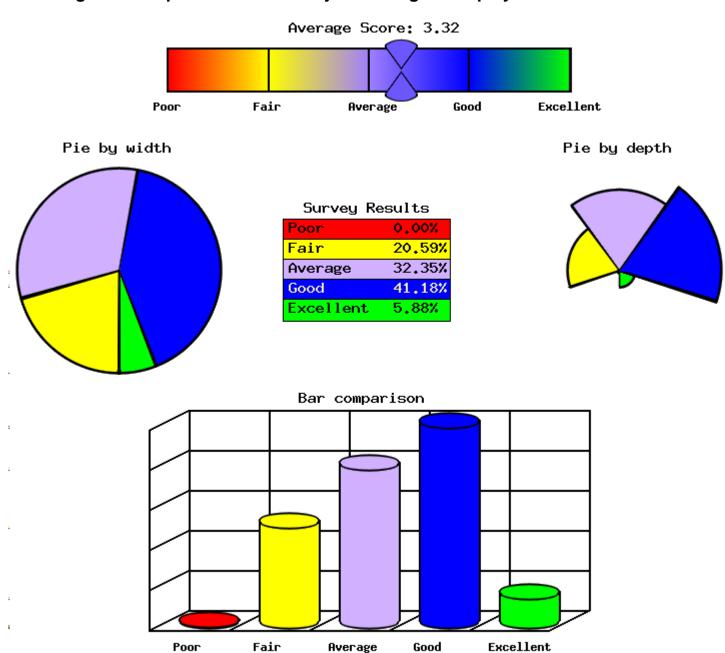
"We have a sufficient amount of job training"





### **COMMITMENT TO TRAINING (continued) Analysis per question:**

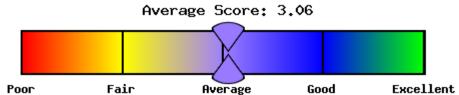
"This organization provides sufficient job training for employees"

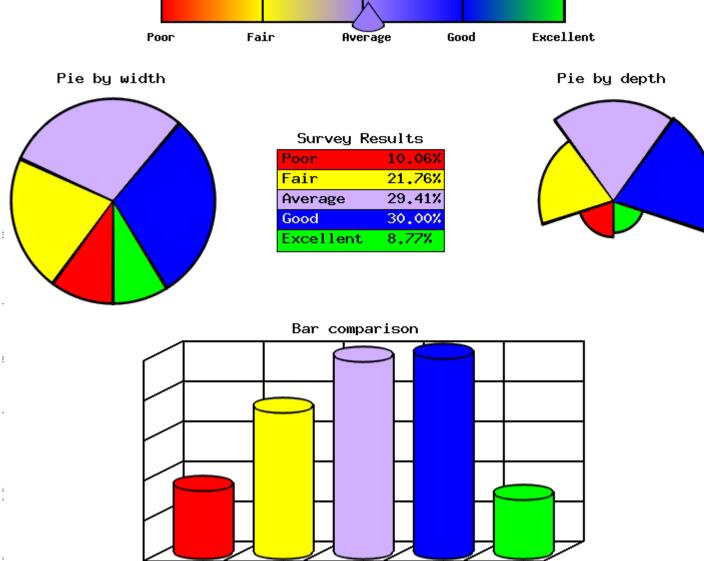


#### **TEAMWORK**

Overall score: 3.06

#### Measures of the level of teamwork within your organization is as follows:





Average

Excellent

Good

Fair

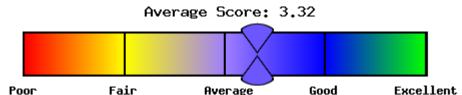
Poor

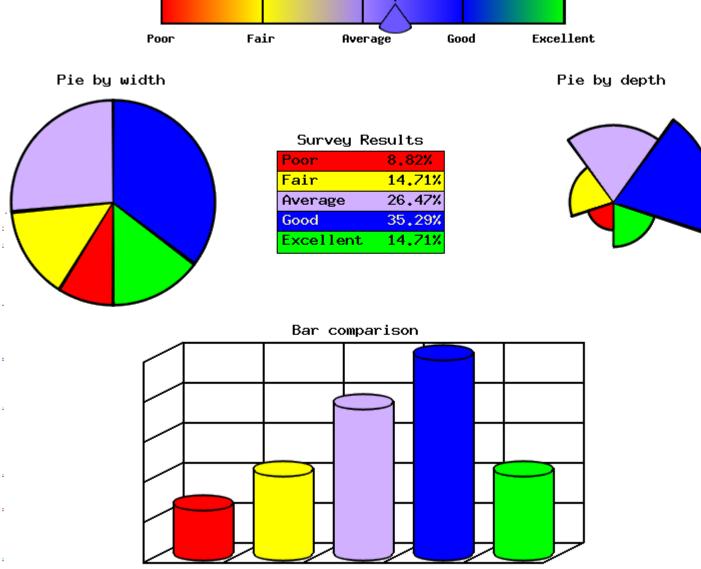
### **TEAMWORK** (continued) Analysis per question:

"I am satisfied with the team with which I work"

Poor

Fair





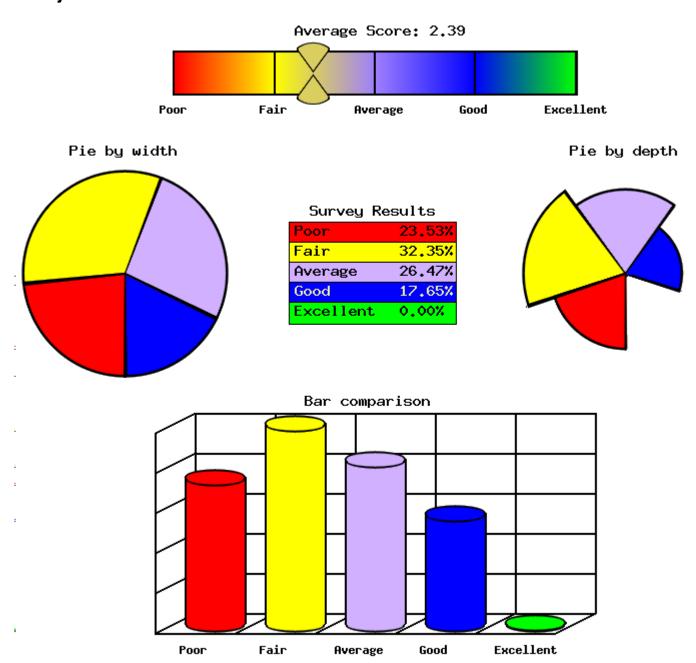
Average

Good

Excellent

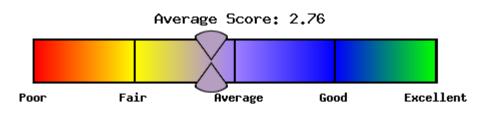
### **TEAMWORK** (continued) Analysis per question:

"Persons in different departments share information for the purpose of coordinating their job efforts"



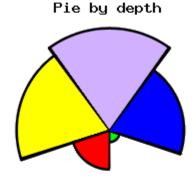
### **TEAMWORK (continued) Analysis per question:**

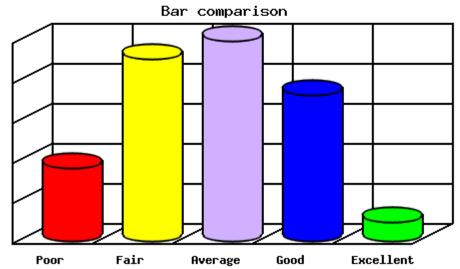
"Planning has contributed to better teamwork"





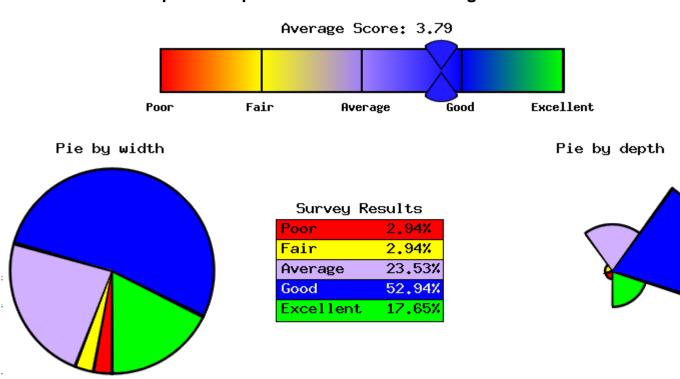
Fair 29.41%
Average 32.35%
Good 23.53%
Excellent 2.94%

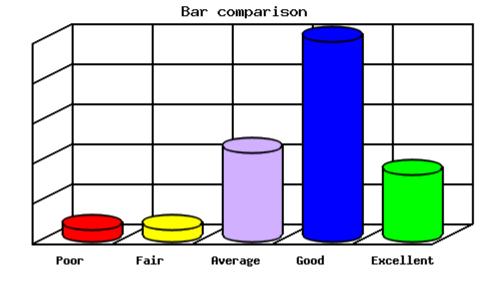




### **TEAMWORK** (continued) Analysis per question:

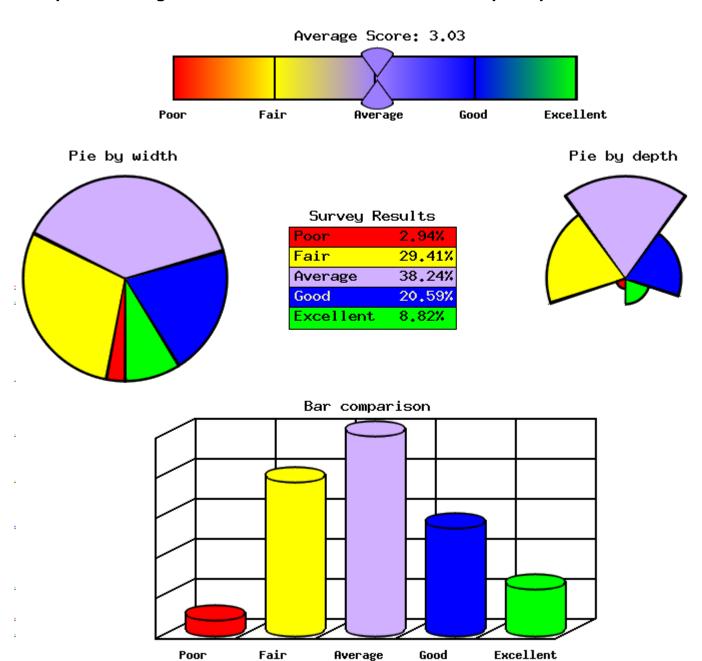
"I believe I am accepted as a part of the "team" in this organization"





### **TEAMWORK** (continued) Analysis per question:

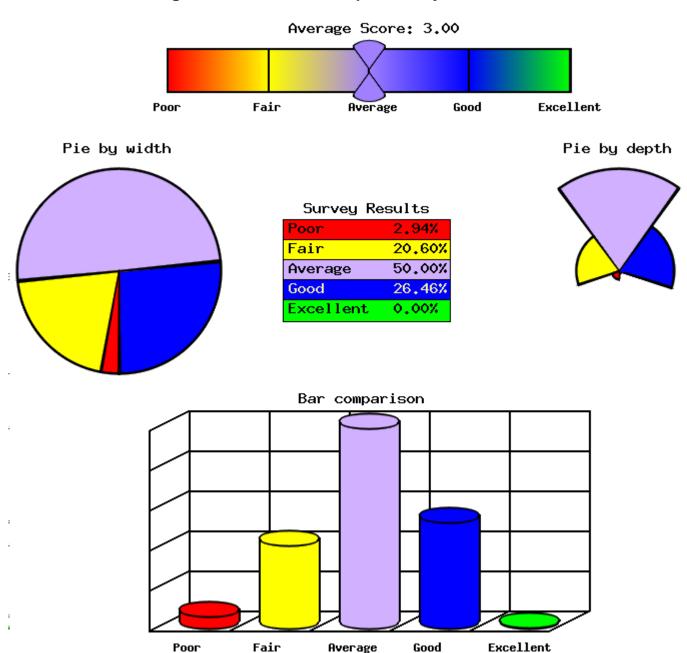
"People in our organization share a common set of moral principles"



#### **SOCIAL RESPONSIBILITY**

Overall score: 3.00

#### Evaluation of the organization's social responsibility is as follows:

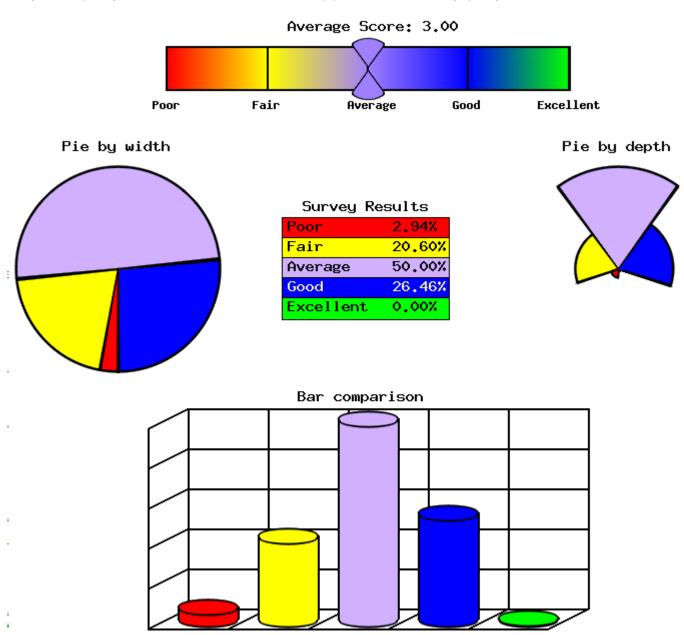


### **SOCIAL RESPONSIBILITY (continued) Analysis per question:**

"My company does its fair share to support community projects"

Fair

Poor



Average

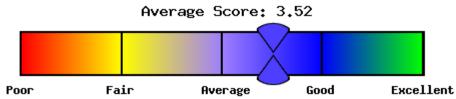
Excellent

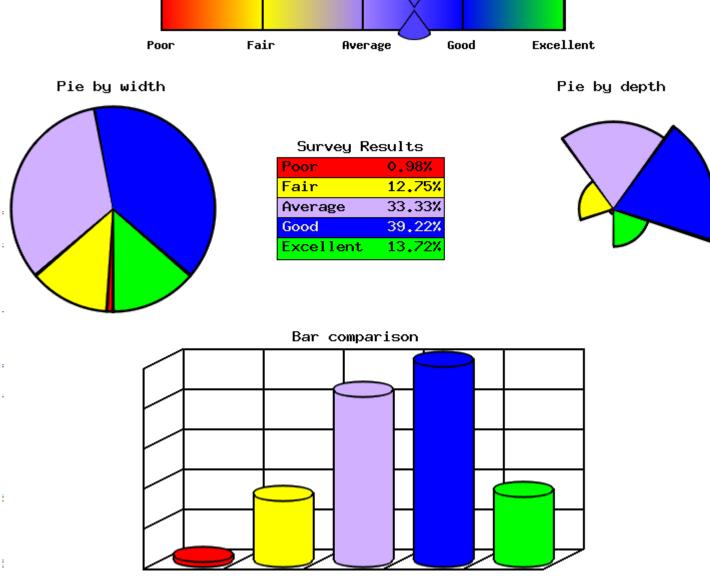
Good

### **ETHICS**

#### Overall score: 3.52

#### Measures of the organization's ethics is as follows:





Average

Good

Excellent

Fair

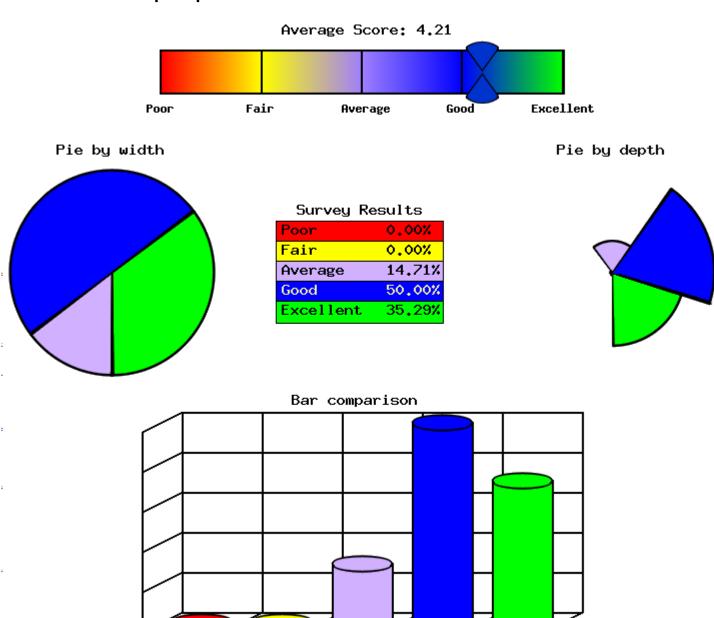
Poor

### ETHICS (continued) Analysis per question:

"I conform to accepted professional standards of conduct"

Poor

Fair



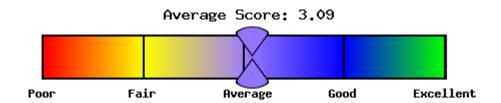
Average

Good

**Excellent** 

### ETHICS (continued) Analysis per question:

"We conform to accepted professional standards of conduct"

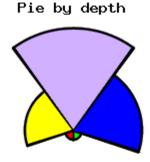


Pie by width

Survey Results
Poor 2.94%
Fair 20.59%
Average 44.12%
Good 29.41%

2.94%

Excellent



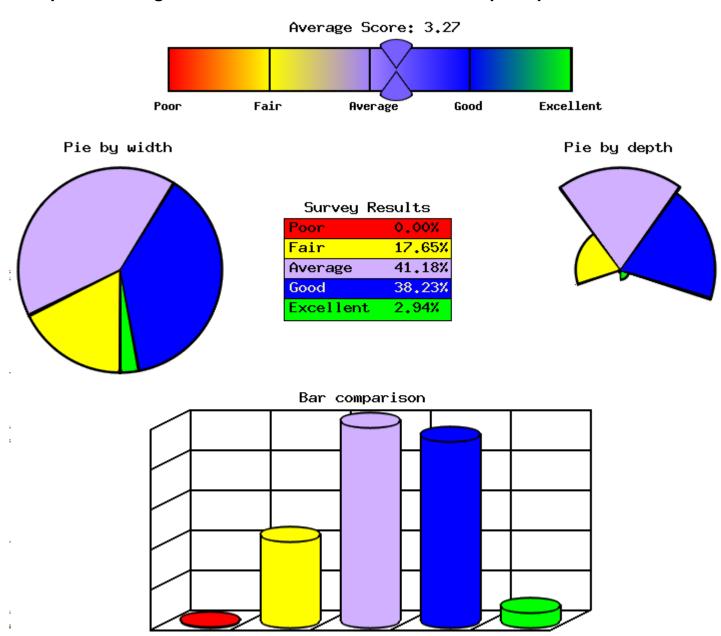
Bar comparison					
Poo	or Fa	ir Aver	age Go	od Exc	ellent

### ETHICS (continued) Analysis per question:

"People in this organization share a common set of moral principles"

Fair

Poor



Average

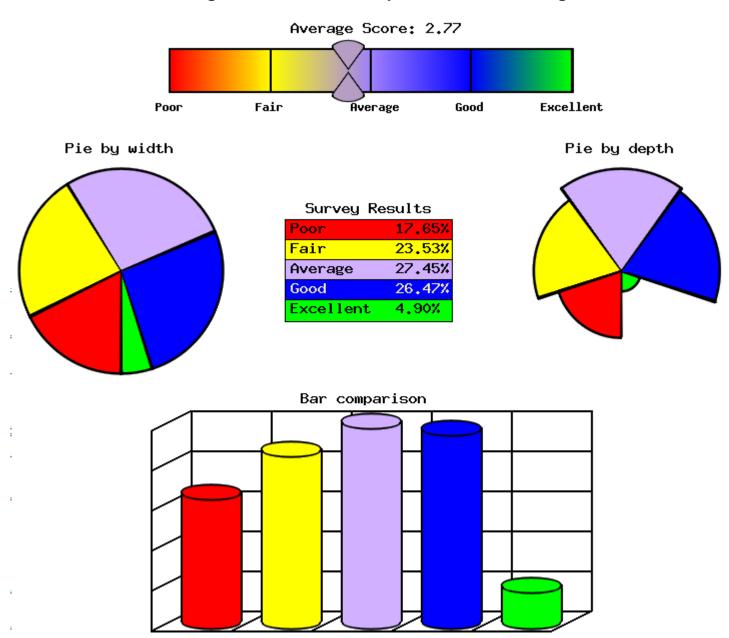
Excellent

Good

#### **LEADERSHIP**

Overall score: 2.77

The evaluation of the organization's leadership shows the following Results:



Excellent

Good

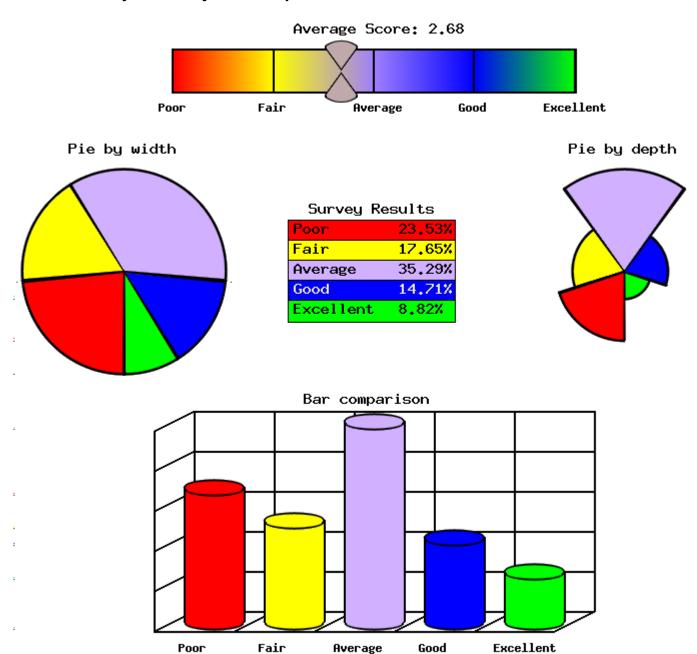
Average

Fair

Poor

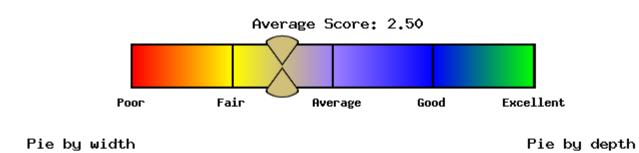
# **LEADERSHIP** (continued) Analysis per question:

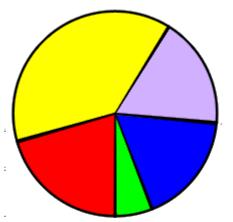
"I have clearly defined job description and duties"



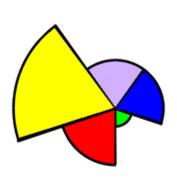
### **LEADERSHIP** (continued) Analysis per question:

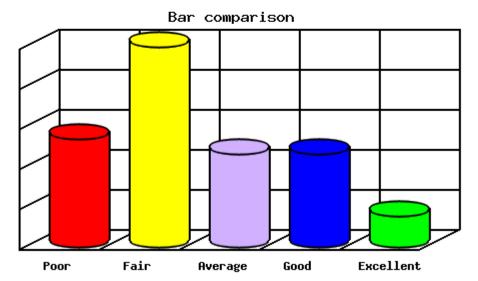
"I have sufficient top-management support for planning"





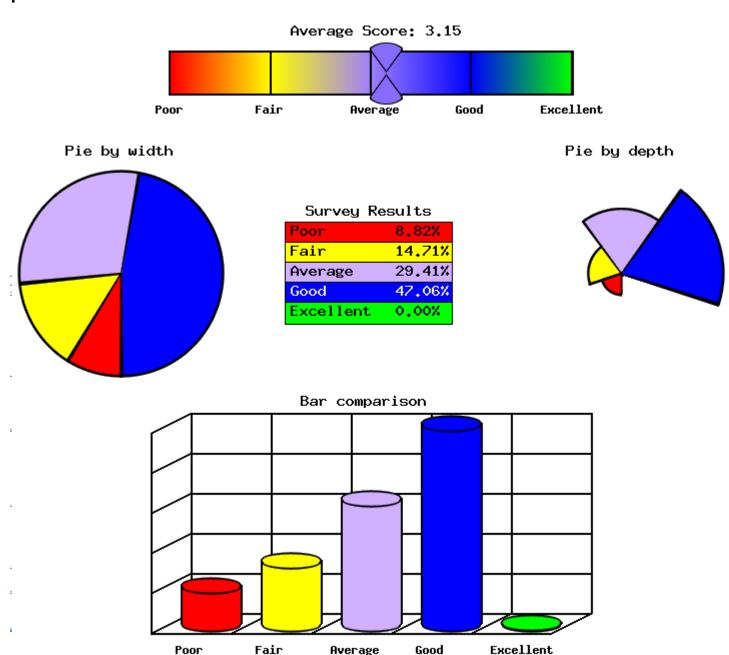
Survey	Kesuits
Poor	20.59%
Fair	38,24%
Average	17.65%
Good	17,65%
Excellent	t 5.87%





### LEADERSHIP (continued) Analysis per question:

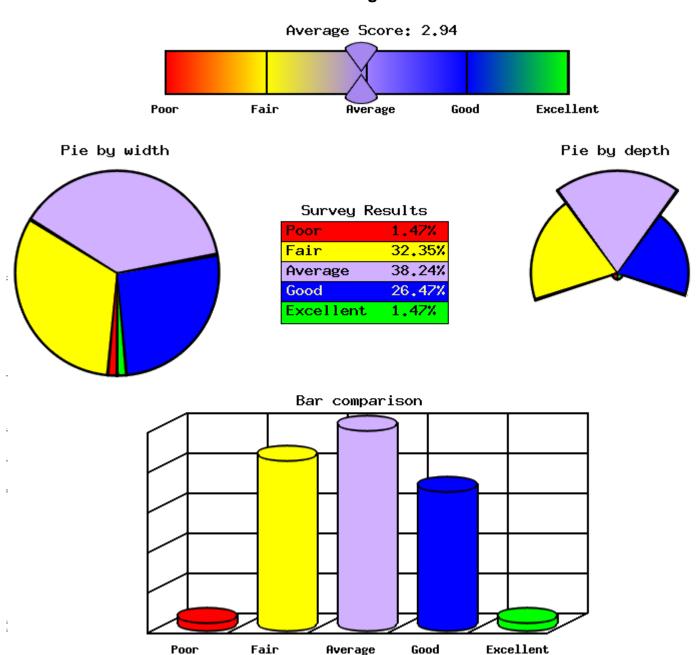
"People in this organization have the opportunity to be involved in the decision-making process"



### INTERACTION WITH GOVERNMENT, SUPPLIERS, CUSTOMERS, ETC.

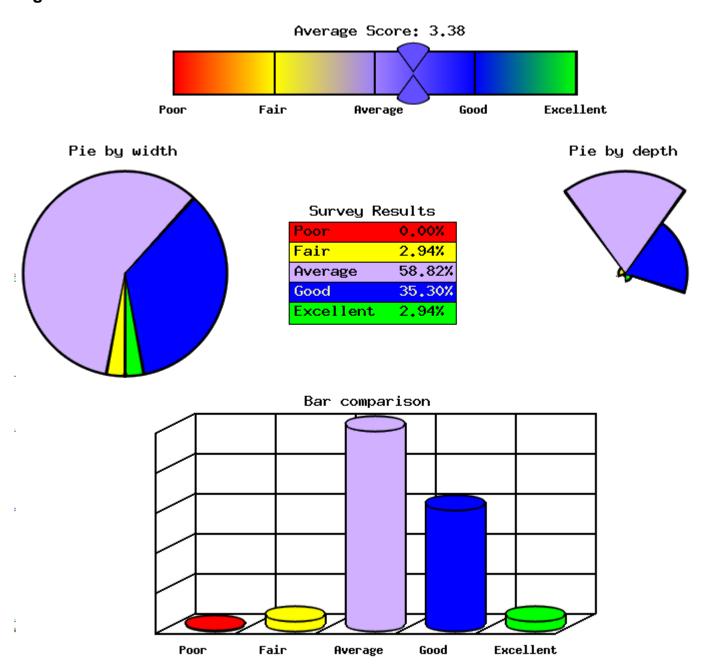
Overall score: 2.94

The interaction measures show the following results:



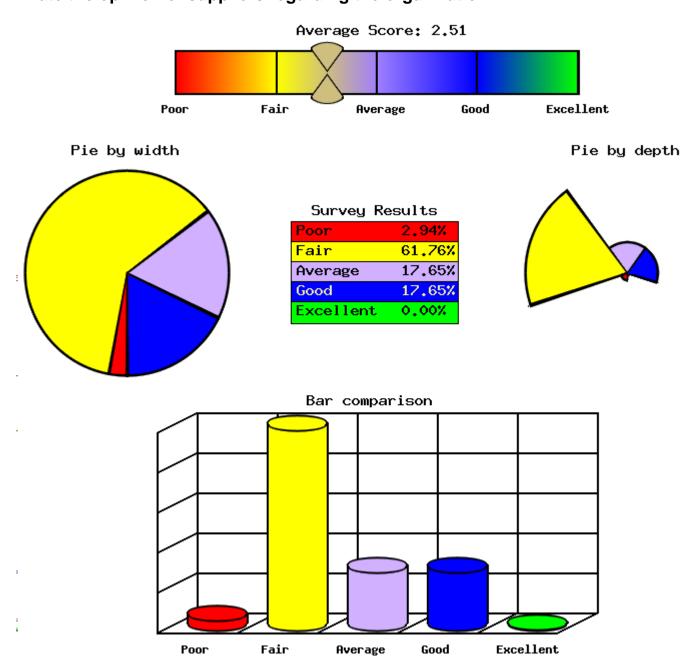
# INTERACTION WITH GOVERNMENT, SUPPLIERS, CUSTOMERS, ETC. (continued) Analysis per question:

"Rate the opinion of city, state, and federal government officials regarding the organization"



# INTERACTION WITH GOVERNMENT, SUPPLIERS, CUSTOMERS, ETC. (continued) Analysis per question:

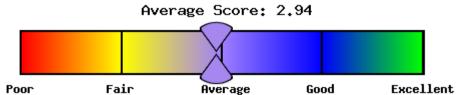
"Rate the opinion of suppliers regarding the organization"

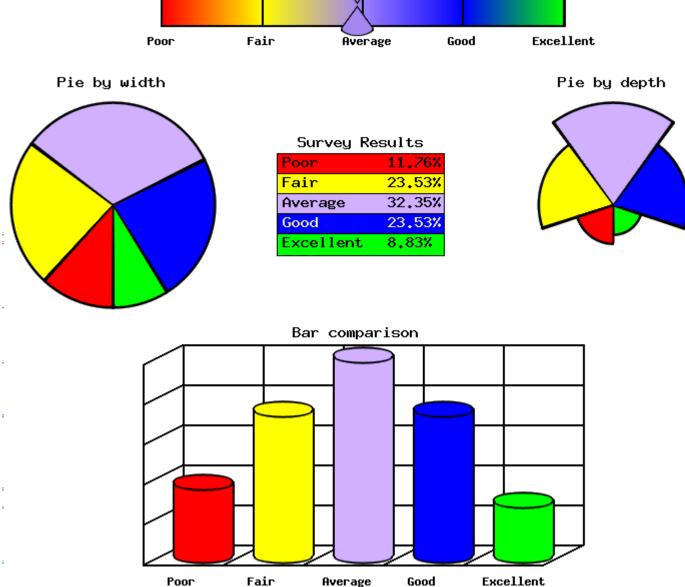


#### **EMPLOYEE BENEFITS**

Overall score: 2.94

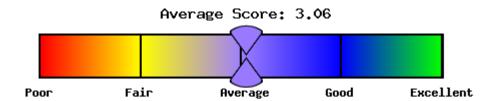
#### Employee benefits are evaluated as follows:





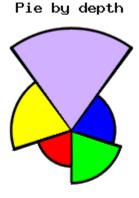
# **EMPLOYEE BENEFITS (continued) Analysis per question:**

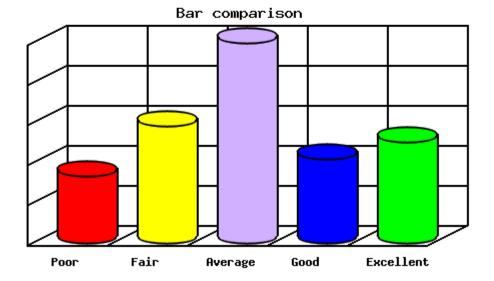
"My fringe benefits are good"



Pie by width

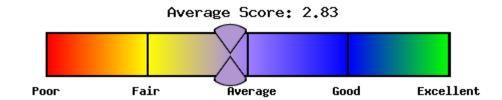
Survey R	esults
Poor	11.76%
Fair	20.59%
Average	35.29%
Good	14,71%
Excellent.	17.65%





### **EMPLOYEE BENEFITS (continued) Analysis per question:**

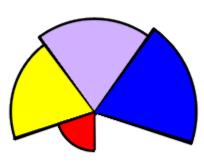
"Our fringe benefits are good"

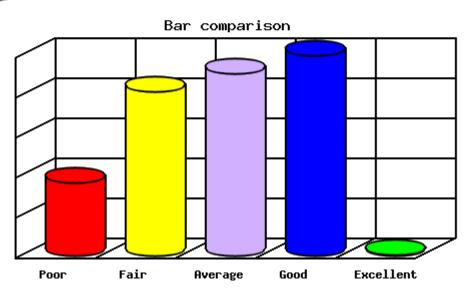


Pie by width

Survey Results
Poor 11.76%
Fair 26.47%

Average 29.42% Good 32.35% Excellent 0.00% Pie by depth

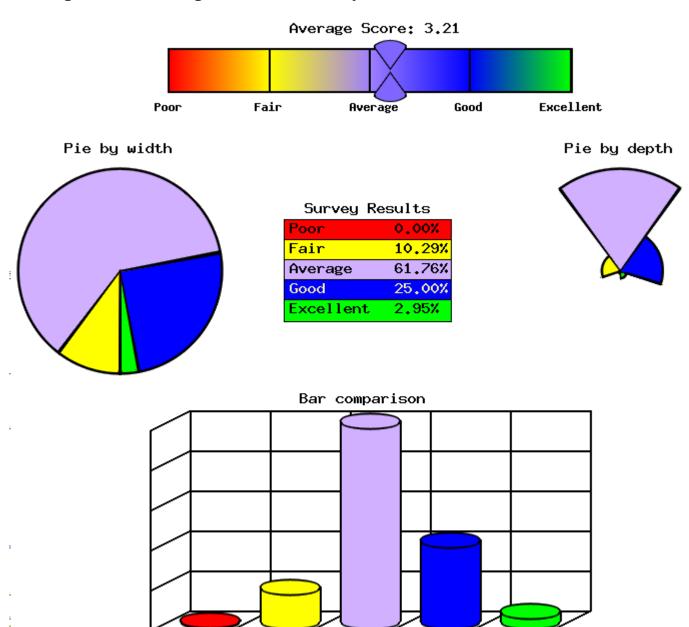




#### PERCEPTION BY COMMUNITY

Overall score: 3.21

The organizations image in the community is measured as follows:



Excellent

Good

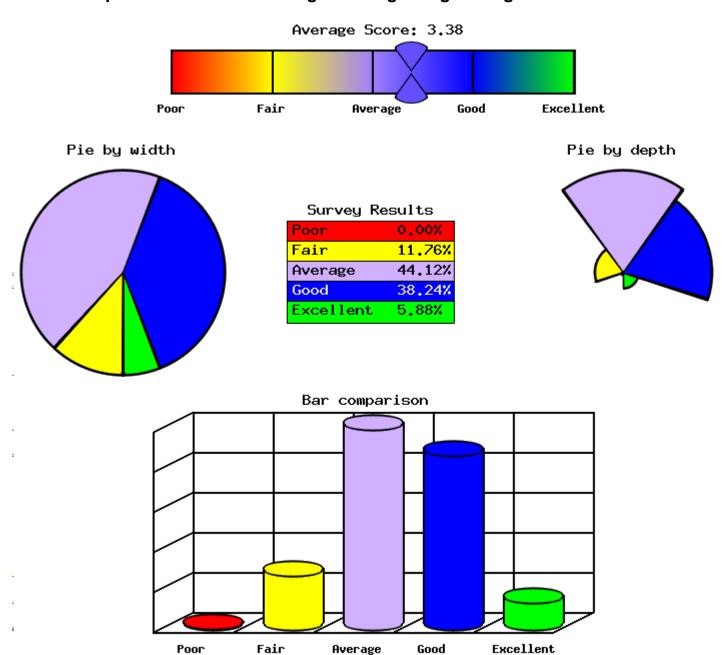
Average

Fair

Poor

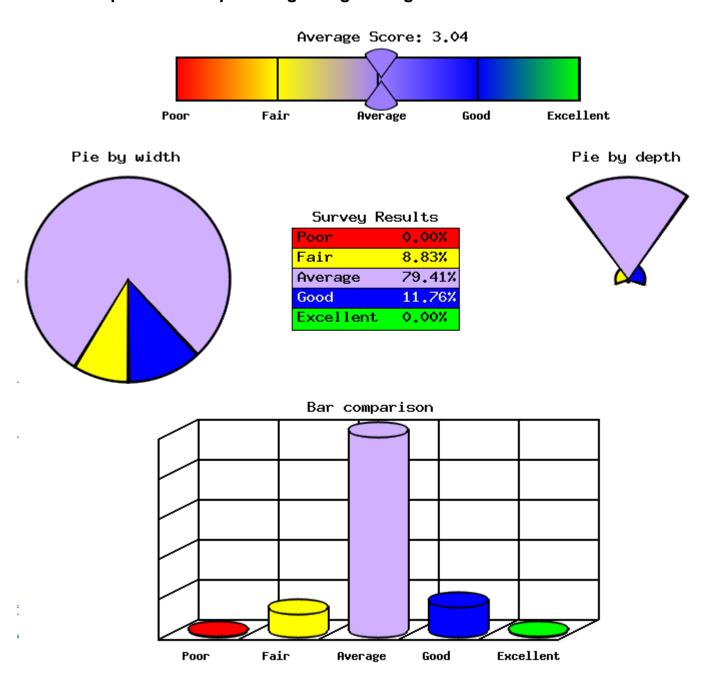
### PERCEPTION BY COMMUNITY (continued) Analysis per question:

"Rate the opinion of friends and neighbors regarding the organization"



### PERCEPTION BY COMMUNITY (continued) Analysis per question:

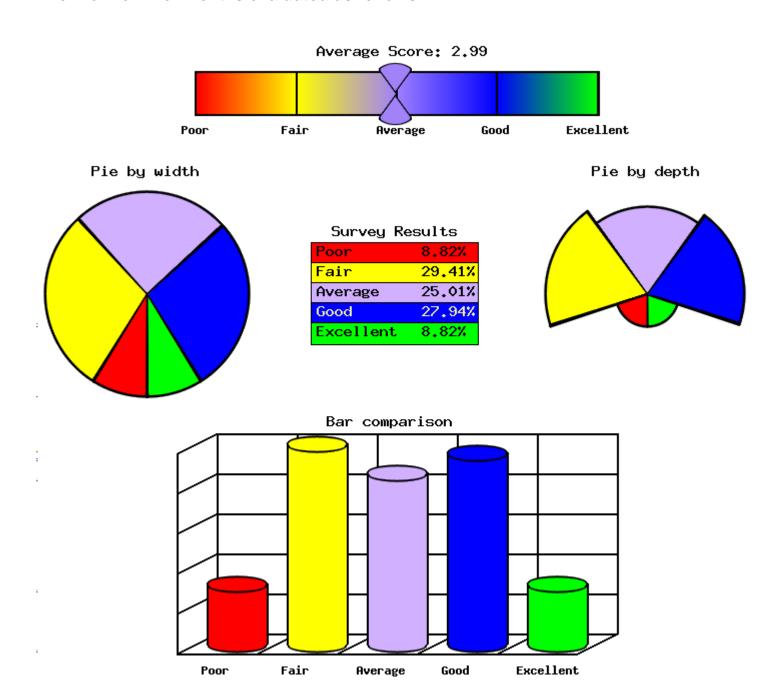
"Rate the opinion of the press regarding the organization"



#### **WORK ENVIRONMENT**

Overall score: 2.99

#### The Work environment is evaluated as follows:

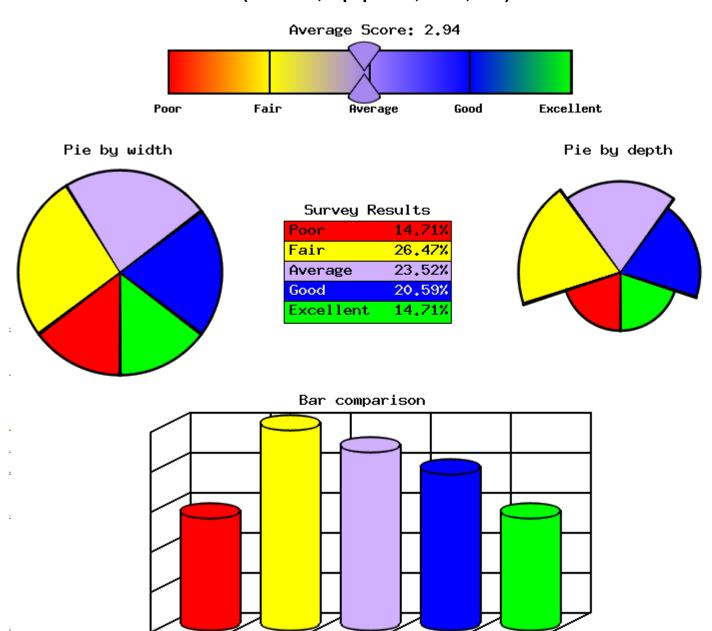


### **WORK ENVIRONMENT (continued) Analysis per question:**

Poor

Fair

"I have sufficient resources (facilities, equipment, tools, etc.) to work with"



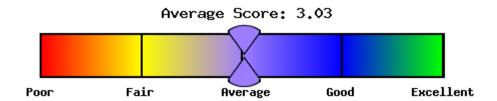
Average

Good

Excellent

### **WORK ENVIRONMENT (continued) Analysis per question:**

"Rate the work environment in the organization"

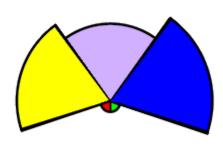


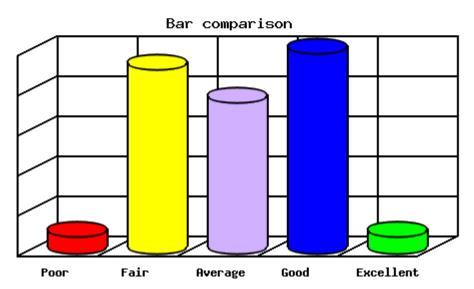
Pie by width

Survey Results
Poor 2,94%
Fair 32,35%

Average 26.48% Good 35.29% Excellent 2.94%

Pie by depth





#### **Conclusions**

The Corporate Culture Index results in a total score ranging from 1 to 100, with 1 being poor, 50 being average, and 100 being perfect. This organization's total score was **60.61**.

Of the 20 categories being measured for the CI, Freedom/Supervision, Importance of People, Ethics, Values, and Perception by the Community received the highest rating. The lowest ratings were in the areas of Leadership, Planning Effectiveness, Job Satisfaction, Planning, and Morale/Motivation. (See Exhibit B.)

The following shows the percentage of respondents that scored the organization's strongest areas as Good or Excellent:

Ethics:	52.94%
Freedom/Supervision	65.20%
Importance of People	60.59%
Values	59.56%
Perception by the Community	27.94%

The following shows the percentage of respondents that scored the organization's weakest areas as Poor or Fair:

47.06%
40.19%
75.00%
41.18%
39.21%

The Culture Index is a tool to evaluate how people feel about the culture and climate of the organization. Your culture score is intended to both asses the health of your organization and to set stage for improvement. For example, we all have heath physicals. Scores are given for body mass and weight, blood pressure, cholesterol, triglycerides, blood sugar, etc. We then develop goals and strategies for improving the areas in which we have possible health problems. The book "Strategic Planning for the New Millennium" has an outline for overall strategic planning, including how to develop support plans and then how individuals develop overall plans. In the area of problems solving it is suggested that "action teams" be developed for the areas of concern. The teams should be a mix of individuals from different areas of the organization, and should consist of four to six persons. Their job is to study, analyze and make recommendations for improvement in the areas of concern. For example, in your organization there would be a separate team for Planning, Planning Effectiveness, Morale/Motivation, Leadership and Goals. These teams would then present the results of their findings to the entire management team for discussion. From that, the organization can enact an aggressive course of action to correct the situation.

Companies and organizations that have used the CCI and the action team approach successfully include: Cross Manufacturing, T.D. Williamson, Corp of Engineers, St. Elizabeth Hospital, Back to the Bible Broadcast, and numerous manufacturing, health, and non-profit organizations.

If you have questions, contact R. Henry Migliore at hmigliore@aol.com